

Làkelands Association of

Lakelands North Residential Market Activity and MLS® Home Price Index Report April 2022

| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2 3 9}$ | -36.9 | 109.6 | 29.2 | -21.6 | 6.2 | 11.2 |
| Dollar Volume | $\$ 246,290,787$ | -23.2 | 268.5 | 169.2 | 53.5 | 214.3 | 209.7 |
| New Listings | $\mathbf{4 1 8}$ | -25.5 | 89.1 | 8.6 | -14.9 | -35.6 | -29.2 |
| Active Listings | $\mathbf{3 5 0}$ | -24.2 | -55.5 | -57.5 | -61.4 | -81.9 | -83.4 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{5 7 . 2}$ | 67.6 | 51.6 | 48.1 | 62.1 | 34.7 | 36.4 |
| Months of Inventory ${ }^{\mathbf{2}}$ | $\mathbf{1 . 5}$ | 1.2 | 6.9 | 4.4 | 3.0 | 8.6 | 9.8 |
| Average Price | $\mathbf{\$ 1 , 0 3 0 , 5 0 5}$ | 21.7 | 75.8 | 108.4 | 95.9 | 195.9 | 178.6 |
| Median Price | $\mathbf{\$ 7 5 0 , 1 0 0}$ | 12.4 | 72.4 | 79.2 | 104.1 | 158.7 | 186.3 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 8 . 9}$ | 109.9 | 96.4 | 97.7 | 100.3 | 95.9 | 95.4 |
| Median Days on Market | $\mathbf{9 . 0}$ | 9.0 | 27.0 | 22.0 | 16.0 | 36.0 | 38.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 690 | -34.4 | 58.3 | 30.9 | -8.6 | 23.2 | 30.2 |
| Dollar Volume | \$675,840,620 | -22.9 | 210.1 | 172.1 | 104.7 | 255.8 | 302.8 |
| New Listings | 1,048 | -28.0 | 2.2 | -6.3 | -21.0 | -45.4 | -49.3 |
| Active Listings ${ }^{4}$ | 222 | -30.0 | -65.7 | -65.2 | -68.8 | -84.5 | -85.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 65.8 | 72.3 | 42.5 | 47.1 | 56.9 | 29.2 | 25.7 |
| Months of Inventory ${ }^{6}$ | 1.3 | 1.2 | 5.9 | 4.8 | 3.8 | 10.2 | 11.9 |
| Average Price | \$979,479 | 17.6 | 95.9 | 107.8 | 124.0 | 188.8 | 209.4 |
| Median Price | \$758,750 | 13.7 | 87.0 | 89.7 | 129.2 | 186.3 | 209.7 |
| Sale to List Price Ratio ${ }^{7}$ | 110.7 | 109.0 | 97.1 | 97.6 | 99.1 | 95.4 | 95.2 |
| Median Days on Market | 9.0 | 9.0 | 26.0 | 26.0 | 20.0 | 42.5 | 46.0 |

[^0]

## Average Price and Median Price



Sales Activity (April Year-to-date)


New Listings (April Year-to-date)

[^1]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 71 | -61.2 | 44.9 | -5.3 | -51.4 | -25.3 | -28.3 |
| Dollar Volume | \$118,813,562 | -40.4 | 197.8 | 133.9 | 11.0 | 167.5 | 126.9 |
| New Listings | 172 | -37.2 | 48.3 | -5.0 | -21.8 | -52.6 | -47.7 |
| Active Listings | 190 | -25.5 | -63.5 | -62.5 | -64.8 | -84.3 | -85.1 |
| Sales to New Listings Ratio ${ }^{1}$ | 41.3 | 66.8 | 42.2 | 41.4 | 66.4 | 26.2 | 30.1 |
| Months of Inventory ${ }^{\text {2 }}$ | 2.7 | 1.4 | 10.6 | 6.7 | 3.7 | 12.8 | 12.8 |
| Average Price | \$1,673,430 | 53.6 | 105.5 | 147.1 | 128.2 | 257.9 | 216.3 |
| Median Price | \$1,199,900 | 38.7 | 106.9 | 112.2 | 134.7 | 211.7 | 233.3 |
| Sale to List Price Ratio ${ }^{3}$ | 106.2 | 112.0 | 95.7 | 97.1 | 98.5 | 96.0 | 95.2 |
| Median Days on Market | 12.0 | 9.0 | 26.0 | 25.0 | 18.0 | 30.0 | 42.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 221 | -54.5 | 59.0 | 26.3 | -24.3 | 7.8 | 19.5 |
| Dollar Volume | \$314,609,210 | -39.3 | 217.7 | 165.2 | 72.2 | 210.3 | 252.3 |
| New Listings | 416 | -37.7 | -21.4 | -23.0 | -35.2 | -62.0 | -64.0 |
| Active Listings ${ }^{4}$ | 119 | -35.0 | -70.6 | -68.1 | -71.8 | -85.6 | -86.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 53.1 | 72.8 | 26.3 | 32.4 | 45.5 | 18.7 | 16.0 |
| Months of Inventory ${ }^{6}$ | 2.1 | 1.5 | 11.6 | 8.5 | 5.8 | 16.1 | 18.9 |
| Average Price | \$1,423,571 | 33.5 | 99.8 | 110.0 | 127.6 | 187.8 | 194.9 |
| Median Price | \$1,150,000 | 39.0 | 121.2 | 113.0 | 161.4 | 206.7 | 219.4 |
| Sale to List Price Ratio ${ }^{7}$ | 106.6 | 110.3 | 96.2 | 96.9 | 97.6 | 95.4 | 95.0 |
| Median Days on Market | 11.0 | 9.0 | 24.0 | 27.0 | 22.0 | 36.0 | 42.0 |

[^2]

Sales Activity (April Year-to-date)


New Listings (April Year-to-date)
${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

ESTATE ASSOCIATION

| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 168 | -14.3 | 158.5 | 52.7 | 5.7 | 29.2 | 44.8 |
| Dollar Volume | \$127,477,225 | 4.9 | 373.3 | 213.3 | 138.9 | 275.7 | 369.4 |
| New Listings | 246 | -14.3 | 134.3 | 20.6 | -9.2 | -14.0 | -5.7 |
| Active Listings | 160 | -22.7 | -39.6 | -49.5 | -56.3 | -77.9 | -80.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 68.3 | 68.3 | 61.9 | 53.9 | 58.7 | 45.5 | 44.4 |
| Months of Inventory ${ }^{2}$ | 1.0 | 1.1 | 4.1 | 2.9 | 2.3 | 5.6 | 7.2 |
| Average Price | \$758,793 | 22.3 | 83.1 | 105.1 | 126.1 | 190.7 | 224.1 |
| Median Price | \$720,050 | 25.2 | 83.9 | 98.6 | 132.3 | 195.7 | 217.9 |
| Sale to List Price Ratio ${ }^{3}$ | 110.1 | 107.9 | 96.9 | 98.1 | 101.9 | 95.8 | 95.6 |
| Median Days on Market | 8.0 | 8.0 | 31.0 | 20.5 | 14.0 | 46.0 | 33.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 469 | -17.1 | 57.9 | 33.2 | 1.3 | 32.1 | 35.9 |
| Dollar Volume | \$361,231,409 | 0.9 | 203.7 | 178.5 | 144.8 | 307.9 | 360.2 |
| New Listings | 632 | -19.7 | 27.4 | 9.2 | -7.7 | -23.1 | -30.5 |
| Active Listings ${ }^{4}$ | 103 | -23.1 | -57.5 | -61.1 | -64.4 | -83.1 | -85.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 74.2 | 71.9 | 59.9 | 60.8 | 67.6 | 43.2 | 37.9 |
| Months of Inventory ${ }^{6}$ | 0.9 | 0.9 | 3.3 | 3.0 | 2.5 | 6.9 | 8.1 |
| Average Price | \$770,216 | 21.8 | 92.3 | 109.0 | 141.7 | 208.7 | 238.5 |
| Median Price | \$700,000 | 17.6 | 83.0 | 100.0 | 139.7 | 204.3 | 233.3 |
| Sale to List Price Ratio ${ }^{7}$ | 112.7 | 107.9 | 97.6 | 98.0 | 100.0 | 95.5 | 95.4 |
| Median Days on Market | 8.0 | 8.0 | 28.0 | 25.0 | 18.0 | 47.0 | 46.0 |

[^3]$\rightarrow$ REALTOTS

Sales Activity (April only)


Active Listings (April only)


New Listings (April only)


Months of Inventory (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^4]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2 1 1}$ | -36.1 | 111.0 | 27.1 | -21.0 | 7.7 | 8.2 |
| Dollar Volume | $\$ 233,889,203$ | -22.9 | 273.7 | 174.9 | 57.5 | 230.5 | 217.7 |
| New Listings | $\mathbf{3 6 8}$ | -25.1 | 88.7 | 10.2 | -10.0 | -33.8 | -28.4 |
| Active Listings | $\mathbf{2 7 7}$ | -26.9 | -57.1 | -61.4 | -59.5 | -82.2 | -84.4 |
| Sales to New Listings Ratio ${ }^{\mathbf{1}}$ | $\mathbf{5 7 . 3}$ | 67.2 | 51.3 | 49.7 | 65.3 | 35.3 | 37.9 |
| Months of Inventory ${ }^{2}$ | $\mathbf{1 . 3}$ | 1.1 | 6.5 | 4.3 | 2.6 | 7.9 | 9.1 |
| Average Price | $\mathbf{\$ 1 , 1 0 8 , 4 8 0}$ | 20.6 | 77.1 | 116.3 | 99.3 | 207.0 | 193.6 |
| Median Price | $\mathbf{\$ 8 0 0 , 0 0 0}$ | 12.3 | 73.4 | 89.0 | 111.1 | 166.7 | 201.9 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 9 . 4}$ | 111.3 | 96.7 | 97.8 | 100.4 | 95.9 | 95.4 |
| Median Days on Market | $\mathbf{8 . 0}$ | 8.0 | 26.0 | 21.0 | 15.0 | 36.0 | 35.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 594 | -34.7 | 58.4 | 26.9 | -8.8 | 22.2 | 22.7 |
| Dollar Volume | \$627,997,802 | -23.1 | 214.2 | 171.9 | 107.5 | 266.9 | 305.2 |
| New Listings | 889 | -29.9 | 4.2 | -9.2 | -18.5 | -43.0 | -49.8 |
| Active Listings ${ }^{4}$ | 166 | -32.7 | -68.6 | -70.1 | -68.6 | -85.4 | -87.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 66.8 | 71.7 | 44.0 | 47.8 | 59.7 | 31.2 | 27.3 |
| Months of Inventory ${ }^{6}$ | 1.1 | 1.1 | 5.6 | 4.7 | 3.2 | 9.3 | 10.8 |
| Average Price | \$1,057,235 | 17.8 | 98.4 | 114.3 | 127.4 | 200.2 | 230.2 |
| Median Price | \$822,500 | 15.8 | 93.5 | 95.6 | 138.4 | 193.8 | 235.7 |
| Sale to List Price Ratio ${ }^{7}$ | 111.6 | 110.4 | 97.1 | 97.4 | 99.3 | 95.6 | 95.2 |
| Median Days on Market | 8.0 | 8.0 | 26.0 | 24.0 | 18.0 | 42.0 | 43.5 |

[^5]

Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)



[^6]
## MLS® Condo Townhouse Market Activity

| Actual | April 2022 | Compared to ${ }^{8}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 6 | 200.0 | 500.0 | 50.0 | 500.0 | 500.0 | - |
| Dollar Volume | \$4,342,421 | 188.9 | 325.7 | 225.5 | 2,032.8 | 2,775.8 | - |
| New Listings | 3 | -81.3 | 200.0 | -40.0 | 200.0 | 0.0 | - |
| Active Listings | 3 | -78.6 | -62.5 | -75.0 | -40.0 | -72.7 | - |
| Sales to New Listings Ratio ${ }^{1}$ | 200.0 | 12.5 | 100.0 | 80.0 | 100.0 | 33.3 | - |
| Months of Inventory ${ }^{2}$ | 0.5 | 7.0 | 8.0 | 3.0 | 5.0 | 11.0 | - |
| Average Price | \$723,737 | -3.7 | -29.0 | 117.0 | 255.5 | 379.3 | - |
| Median Price | \$731,075 | -2.7 | -28.3 | 131.4 | 259.1 | 384.2 | - |
| Sale to List Price Ratio ${ }^{3}$ | 106.4 | 100.3 | 97.1 | 94.5 | 97.4 | 95.0 | - |
| Median Days on Market | 367.0 | 5.0 | 102.0 | 34.5 | 16.0 | 23.0 | - |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 12 | 0.0 | 71.4 | 9.1 | 200.0 | 1,100.0 | - |
| Dollar Volume | \$8,012,617 | 19.5 | 155.5 | 110.1 | 711.7 | 5,206.4 | - |
| New Listings | 8 | -70.4 | 0.0 | -50.0 | 14.3 | -20.0 | - |
| Active Listings ${ }^{4}$ | 8 | 23.8 | -15.4 | -40.0 | 94.1 | 32.0 | - |
| Sales to New Listings Ratio ${ }^{5}$ | 150.0 | 44.4 | 87.5 | 68.8 | 57.1 | 10.0 | - |
| Months of Inventory ${ }^{6}$ | 2.8 | 2.2 | 5.6 | 5.0 | 4.3 | 25.0 | - |
| Average Price | \$667,718 | 19.5 | 49.0 | 92.6 | 170.6 | 342.2 | - |
| Median Price | \$706,427 | 33.8 | 101.8 | 117.4 | 191.6 | 367.8 | - |
| Sale to List Price Ratio | 106.2 | 102.1 | 95.8 | 96.4 | 100.6 | 95.0 | - |
| Median Days on Market | 356.5 | 14.0 | 73.0 | 42.0 | 86.5 | 23.0 | - |

[^7] ESTATE ASSOCIATION

Sales Activity (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)
 Months of Inventory ${ }^{2}$ (April Year-to-date)


[^8]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 13 | -35.0 | 225.0 | 225.0 | 116.7 | 8.3 | 85.7 |
| Dollar Volume | \$4,984,663 | -21.1 | 275.8 | 356.3 | 289.0 | 109.2 | 225.4 |
| New Listings | 28 | 7.7 | 86.7 | 7.7 | -22.2 | -12.5 | -9.7 |
| Active Listings | 39 | 39.3 | -27.8 | -13.3 | -54.7 | -67.2 | -63.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 46.4 | 76.9 | 26.7 | 15.4 | 16.7 | 37.5 | 22.6 |
| Months of Inventory ${ }^{2}$ | 3.0 | 1.4 | 13.5 | 11.3 | 14.3 | 9.9 | 15.4 |
| Average Price | \$383,436 | 21.4 | 15.6 | 40.4 | 79.5 | 93.1 | 75.2 |
| Median Price | \$330,712 | -10.6 | 27.2 | 40.3 | 47.1 | 55.2 | 44.4 |
| Sale to List Price Ratio ${ }^{3}$ | 106.8 | 98.9 | 97.1 | 99.2 | 96.0 | 95.5 | 94.1 |
| Median Days on Market | 14.0 | 15.0 | 21.5 | 30.0 | 53.0 | 51.0 | 71.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 52 | -16.1 | 333.3 | 126.1 | 79.3 | 108.0 | 300.0 |
| Dollar Volume | \$25,199,401 | -2.9 | 667.2 | 314.4 | 259.7 | 357.4 | 766.0 |
| New Listings | 89 | 15.6 | 41.3 | 48.3 | -2.2 | -11.9 | -12.7 |
| Active Listings ${ }^{4}$ | 30 | 2.6 | -27.6 | -7.1 | -56.0 | -73.7 | -70.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 58.4 | 80.5 | 19.0 | 38.3 | 31.9 | 24.8 | 12.7 |
| Months of Inventory ${ }^{6}$ | 2.3 | 1.9 | 13.6 | 5.5 | 9.2 | 17.9 | 30.6 |
| Average Price | \$484,604 | 15.7 | 77.0 | 83.3 | 100.6 | 119.9 | 116.5 |
| Median Price | \$449,500 | 7.7 | 82.4 | 79.8 | 86.5 | 97.8 | 96.3 |
| Sale to List Price Ratio ${ }^{7}$ | 102.5 | 100.1 | 98.2 | 96.7 | 97.6 | 95.1 | 93.6 |
| Median Days on Market | 13.5 | 20.5 | 19.0 | 27.0 | 58.0 | 64.0 | 71.0 |

[^9]

Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^10]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{4}$ | -77.8 | -20.0 | -50.0 | -71.4 | -50.0 | -60.0 |
| Dollar Volume | $\$ 2,956,000$ | -80.7 | -2.8 | -43.6 | -47.9 | -5.1 | -33.6 |
| New Listings | $\mathbf{1 2}$ | -42.9 | 71.4 | -7.7 | -14.3 | -20.0 | -45.5 |
| Active Listings | $\mathbf{1 0}$ | -23.1 | -44.4 | -66.7 | -73.7 | -87.2 | -90.4 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{3 3 . 3}$ | 85.7 | 71.4 | 61.5 | 100.0 | 53.3 | 45.5 |
| Months of Inventory ${ }^{2}$ | $\mathbf{2 . 5}$ | 0.7 | 3.6 | 3.8 | 2.7 | 9.8 | 10.4 |
| Average Price | $\mathbf{\$ 7 3 9 , 0 0 0}$ | -13.3 | 21.5 | 12.7 | 82.3 | 89.7 | 66.0 |
| Median Price | $\mathbf{\$ 8 1 3 , 0 0 0}$ | 14.1 | 52.0 | 38.5 | 109.8 | 126.6 | 171.5 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 1 3 . 0}$ | 114.6 | 92.3 | 96.9 | 98.0 | 95.2 | 94.6 |
| Median Days on Market | $\mathbf{1 3 . 0}$ | 8.0 | 25.0 | 22.5 | 25.5 | 20.0 | 30.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 15 | -55.9 | 36.4 | -16.7 | -25.0 | -28.6 | -42.3 |
| Dollar Volume | \$17,184,578 | -45.9 | 215.6 | 83.9 | 135.3 | 146.1 | 91.7 |
| New Listings | 25 | -44.4 | -7.4 | -37.5 | -49.0 | -67.1 | -77.3 |
| Active Listings ${ }^{4}$ | 5 | -23.8 | -63.8 | -74.0 | -79.3 | -89.7 | -93.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 60.0 | 75.6 | 40.7 | 45.0 | 40.8 | 27.6 | 23.6 |
| Months of Inventory ${ }^{6}$ | 1.4 | 0.8 | 5.4 | 4.6 | 5.2 | 9.9 | 11.7 |
| Average Price | \$1,145,639 | 22.6 | 131.5 | 120.7 | 213.8 | 244.6 | 232.3 |
| Median Price | \$1,067,000 | 53.5 | 169.4 | 134.0 | 210.7 | 242.0 | 314.4 |
| Sale to List Price Ratio ${ }^{7}$ | 116.1 | 111.6 | 95.2 | 96.0 | 97.9 | 93.8 | 94.2 |
| Median Days on Market | 14.0 | 8.5 | 25.0 | 22.5 | 25.5 | 26.0 | 63.5 |

[^11]

ESTATE ASSOCIATION

Sales Activity (April Year-to-date)


[^12]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2}$ | -86.7 | -50.0 | -66.7 | -83.3 | -71.4 | -77.8 |
| Dollar Volume | $\$ 1,901,000$ | -86.4 | -36.3 | -59.3 | -64.1 | -33.1 | -55.5 |
| New Listings | $\mathbf{9}$ | -47.1 | 80.0 | -25.0 | -10.0 | -30.8 | -50.0 |
| Active Listings | $\mathbf{8}$ | 0.0 | -52.9 | -69.2 | -74.2 | -88.7 | -90.8 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{2 2 . 2}$ | 88.2 | 80.0 | 50.0 | 120.0 | 53.8 | 50.0 |
| Months of Inventory ${ }^{\mathbf{2}}$ | $\mathbf{4 . 0}$ | 0.5 | 4.3 | 4.3 | 2.6 | 10.1 | 9.7 |
| Average Price | $\mathbf{\$ 9 5 0 , 5 0 0}$ | 2.2 | 27.3 | 22.0 | 115.4 | 134.2 | 100.4 |
| Median Price | $\mathbf{\$ 9 5 0 , 5 0 0}$ | 26.7 | 21.9 | 27.3 | 129.1 | 150.1 | 216.8 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 9 . 2}$ | 114.6 | 90.4 | 97.4 | 98.6 | 95.6 | 94.6 |
| Median Days on Market | $\mathbf{1 3 . 0}$ | 9.0 | 25.5 | 29.0 | 25.5 | 19.0 | 35.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 11 | -60.7 | 83.3 | -15.4 | -35.3 | -26.7 | -31.3 |
| Dollar Volume | \$15,061,578 | -48.8 | 248.6 | 86.6 | 122.1 | 170.7 | 112.2 |
| New Listings | 19 | -44.1 | -5.0 | -40.6 | -54.8 | -72.1 | -78.2 |
| Active Listings ${ }^{4}$ | 4 | -15.8 | -69.2 | -75.0 | -80.5 | -91.4 | -93.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 57.9 | 82.4 | 30.0 | 40.6 | 40.5 | 22.1 | 18.4 |
| Months of Inventory ${ }^{6}$ | 1.5 | 0.7 | 8.7 | 4.9 | 4.8 | 12.4 | 14.4 |
| Average Price | \$1,369,234 | 30.4 | 90.1 | 120.6 | 243.3 | 269.2 | 208.6 |
| Median Price | \$1,451,356 | 81.3 | 117.4 | 134.1 | 287.0 | 357.1 | 319.2 |
| Sale to List Price Ratio ${ }^{7}$ | 117.5 | 112.0 | 92.5 | 96.1 | 98.5 | 93.3 | 94.0 |
| Median Days on Market | 14.0 | 8.5 | 25.5 | 23.0 | 22.0 | 21.0 | 63.5 |

[^13]Sales Activity (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^14]ESTATE ASSOCIATION

| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 2 | -33.3 | 100.0 | 0.0 | 0.0 | 100.0 | 100.0 |
| Dollar Volume | \$1,055,000 | -24.1 | 1,818.2 | 85.7 | 177.7 | 282.2 | 470.3 |
| New Listings | 3 | -25.0 | 50.0 | 200.0 | -25.0 | 50.0 | -25.0 |
| Active Listings | 2 | -60.0 | 100.0 | -50.0 | -71.4 | -71.4 | -88.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 66.7 | 75.0 | 50.0 | 200.0 | 50.0 | 50.0 | 25.0 |
| Months of Inventory ${ }^{2}$ | 1.0 | 1.7 | 1.0 | 2.0 | 3.5 | 7.0 | 17.0 |
| Average Price | \$527,500 | 13.8 | 859.1 | 85.7 | 177.7 | 91.1 | 185.1 |
| Median Price | \$527,500 | 3.4 | 859.1 | 85.7 | 177.7 | 91.1 | 185.1 |
| Sale to List Price Ratio ${ }^{3}$ | 116.7 | 114.5 | 100.2 | 95.4 | 94.4 | 92.3 | 94.9 |
| Median Days on Market | 14.0 | 7.0 | 1.0 | 22.0 | 23.5 | 37.0 | 19.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 4 | -33.3 | -20.0 | -20.0 | 33.3 | -33.3 | -60.0 |
| Dollar Volume | \$2,123,000 | -10.0 | 89.0 | 66.8 | 306.8 | 49.6 | 13.8 |
| New Listings | 6 | -45.5 | -14.3 | -25.0 | -14.3 | -25.0 | -73.9 |
| Active Listings ${ }^{4}$ | 1 | -70.4 | -23.8 | -70.4 | -74.6 | -75.8 | -92.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 66.7 | 54.5 | 71.4 | 62.5 | 42.9 | 75.0 | 43.5 |
| Months of Inventory ${ }^{6}$ | 1.3 | 3.0 | 1.4 | 3.6 | 7.0 | 3.7 | 7.3 |
| Average Price | \$530,750 | 35.0 | 136.2 | 108.5 | 205.1 | 124.4 | 184.5 |
| Median Price | \$534,000 | 51.1 | 118.0 | 140.0 | 196.8 | 129.2 | 200.8 |
| Sale to List Price Ratio ${ }^{7}$ | 112.3 | 110.0 | 98.4 | 95.9 | 94.5 | 95.1 | 94.4 |
| Median Days on Market | 15.0 | 9.0 | 18.0 | 22.0 | 45.0 | 41.5 | 70.5 |

[^15]$\rightarrow$ Rentrotes

Sales Activity (April only)


Active Listings (April only)


New Listings (April only)


Months of Inventory (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^16]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{3}$ | -83.3 | -40.0 | -62.5 | -66.7 | -62.5 | -66.7 |
| Dollar Volume | $\$ 2,676,000$ | -82.6 | -12.0 | -49.0 | -33.0 | -14.1 | -36.6 |
| New Listings | $\mathbf{1 1}$ | -47.6 | 57.1 | -15.4 | 0.0 | -21.4 | -45.0 |
| Active Listings | $\mathbf{9}$ | -30.8 | -50.0 | -70.0 | -69.0 | -80.9 | -88.3 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{2 7 . 3}$ | 85.7 | 71.4 | 61.5 | 81.8 | 57.1 | 45.0 |
| Months of Inventory ${ }^{2}$ | $\mathbf{3 . 0}$ | 0.7 | 3.6 | 3.8 | 3.2 | 5.9 | 8.6 |
| Average Price | $\mathbf{\$ 8 9 2 , 0 0 0}$ | 4.6 | 46.7 | 36.1 | 101.1 | 129.0 | 90.3 |
| Median Price | $\mathbf{\$ 8 5 1 , 0 0 0}$ | 19.4 | 59.1 | 45.0 | 98.0 | 137.2 | 183.7 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 1 5 . 9}$ | 114.6 | 92.3 | 96.9 | 98.6 | 95.2 | 94.2 |
| Median Days on Market | $\mathbf{1 5 . 0}$ | 8.0 | 25.0 | 22.5 | 22.0 | 20.0 | 26.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 14 | -58.8 | 27.3 | -22.2 | 7.7 | -17.6 | -39.1 |
| Dollar Volume | \$16,904,578 | -46.8 | 210.5 | 80.9 | 225.5 | 201.8 | 108.8 |
| New Listings | 23 | -48.9 | -14.8 | -42.5 | -34.3 | -47.7 | -72.9 |
| Active Listings ${ }^{4}$ | 5 | -33.3 | -68.4 | -77.2 | -75.8 | -85.4 | -91.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 60.9 | 75.6 | 40.7 | 45.0 | 37.1 | 38.6 | 27.1 |
| Months of Inventory ${ }^{6}$ | 1.3 | 0.8 | 5.4 | 4.6 | 5.9 | 7.5 | 10.0 |
| Average Price | \$1,207,470 | 29.2 | 144.0 | 132.6 | 202.2 | 266.4 | 243.1 |
| Median Price | \$1,183,500 | 70.3 | 198.9 | 159.5 | 195.9 | 279.3 | 346.6 |
| Sale to List Price Ratio ${ }^{7}$ | 117.0 | 111.6 | 95.2 | 96.0 | 97.7 | 93.8 | 94.1 |
| Median Days on Market | 14.5 | 8.5 | 25.0 | 22.5 | 22.0 | 27.0 | 61.0 |

[^17]Sales Activity (April only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^18]| MLS ${ }^{\text {® }}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | 3 months ago | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$835,400 | 0.3 | 20.8 | 25.3 | 21.1 | 121.5 | 175.3 |
| Single Family | \$835,400 | 0.3 | 20.8 | 25.3 | 21.1 | 121.5 | 175.3 |
| One Storey | \$560,300 | 2.0 | 24.3 | 28.7 | 24.0 | 121.6 | 175.1 |
| Two Storey | \$1,208,000 | -4.0 | 12.4 | 16.9 | 15.8 | 121.1 | 160.5 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



ESTATE ASSOCIATION

MLS® HPI Benchmark Descriptions


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | $\mathbf{0}$ |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Private |
| Type Of Foundation | Waterfront |
| Wastewater <br> Disposal | Waterfront |

## Single Family 合㓏

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1233 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 42567 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1161 |
| Half Bathrooms | 0 |
| Lot Size | 38323 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey㑒

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | $\mathbf{6 2 7 3 0}$ |
| Lot Size | $\mathbf{0}$ |
| Number of <br> Fireplaces | $\mathbf{1 0}$ |
| Total Number Of <br> Rooms | Concrete blocs |
| Type Of Foundation | Detached |
| Type of Property | Private |
| Wastewater <br> Disposal | Waterfront  |


| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{4 4}$ | 0.0 | 266.7 | 175.0 | 37.5 | 41.9 | 51.7 |
| Dollar Volume | $\$ 34,935,055$ | -12.4 | 366.3 | 435.4 | 143.9 | 310.7 | 362.2 |
| New Listings | $\mathbf{6 4}$ | -8.6 | 220.0 | 45.5 | -5.9 | -4.5 | 20.8 |
| Active Listings | $\mathbf{3 2}$ | -20.0 | -25.6 | -48.4 | -64.4 | -80.7 | -81.6 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{6 8 . 8}$ | 62.9 | 60.0 | 36.4 | 47.1 | 46.3 | 54.7 |
| Months of Inventory ${ }^{2}$ | $\mathbf{0 . 7}$ | 0.9 | 3.6 | 3.9 | 2.8 | 5.4 | 6.0 |
| Average Price | $\mathbf{\$ 7 9 3 , 9 7 9}$ | -12.4 | 27.2 | 94.7 | 77.4 | 189.3 | 204.7 |
| Median Price | $\mathbf{\$ 7 8 4 , 2 5 0}$ | 10.5 | 52.0 | 92.5 | 103.7 | 212.5 | 222.7 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 1 2 . 4}$ | 114.3 | 96.8 | 100.2 | 101.0 | 96.9 | 97.3 |
| Median Days on Market | $\mathbf{7 . 0}$ | 8.0 | 23.5 | 15.0 | 11.5 | 44.0 | 33.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 98 | -22.8 | 78.2 | 69.0 | 27.3 | 40.0 | 60.7 |
| Dollar Volume | \$84,140,965 | -10.6 | 235.6 | 255.1 | 203.3 | 329.7 | 447.0 |
| New Listings | 133 | -18.9 | 68.4 | 17.7 | -13.6 | -33.5 | -32.5 |
| Active Listings ${ }^{4}$ | 18 | -23.4 | -51.0 | -55.3 | -70.9 | -84.5 | -87.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 73.7 | 77.4 | 69.6 | 51.3 | 50.0 | 35.0 | 31.0 |
| Months of Inventory ${ }^{6}$ | 0.7 | 0.7 | 2.7 | 2.8 | 3.2 | 6.6 | 9.2 |
| Average Price | \$858,581 | 15.8 | 88.3 | 110.1 | 138.3 | 207.0 | 240.5 |
| Median Price | \$794,762 | 21.9 | 98.7 | 89.0 | 160.6 | 202.8 | 238.2 |
| Sale to List Price Ratio ${ }^{7}$ | 114.7 | 111.8 | 98.4 | 98.8 | 100.0 | 95.8 | 97.3 |
| Median Days on Market | 7.0 | 8.0 | 21.0 | 18.0 | 19.0 | 43.0 | 47.0 |

[^19]

MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^20]|  |  | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 4 | -76.5 | 0.0 | 33.3 | -63.6 | 33.3 | -20.0 |
| Dollar Volume | \$3,477,000 | -84.9 | -15.9 | 155.3 | -50.5 | 319.5 | 163.2 |
| New Listings | 14 | -56.3 | 180.0 | 27.3 | 0.0 | -36.4 | 27.3 |
| Active Listings | 12 | -36.8 | -7.7 | -52.0 | -70.7 | -80.6 | -76.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 28.6 | 53.1 | 80.0 | 27.3 | 78.6 | 13.6 | 45.5 |
| Months of Inventory ${ }^{\text {2 }}$ | 3.0 | 1.1 | 3.3 | 8.3 | 3.7 | 20.7 | 10.2 |
| Average Price | \$869,250 | -35.9 | -15.9 | 91.5 | 36.3 | 214.6 | 229.0 |
| Median Price | \$830,000 | -13.1 | -19.4 | 66.0 | 40.7 | 172.1 | 225.5 |
| Sale to List Price Ratio ${ }^{3}$ | 114.9 | 117.6 | 94.1 | 97.2 | 96.5 | 98.7 | 98.5 |
| Median Days on Market | 7.5 | 8.0 | 23.5 | 18.0 | 23.0 | 10.0 | 17.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 10 | -76.2 | 11.1 | 25.0 | -54.5 | -9.1 | 11.1 |
| Dollar Volume | \$13,188,900 | -68.3 | 108.0 | 278.3 | 15.1 | 273.5 | 483.9 |
| New Listings | 24 | -61.3 | 60.0 | -25.0 | -60.7 | -60.7 | -57.1 |
| Active Listings ${ }^{4}$ | 7 | -45.8 | -33.3 | -50.9 | -81.6 | -81.7 | -80.5 |
| Sales to New Listings Ratio ${ }^{5}$ | 41.7 | 67.7 | 60.0 | 25.0 | 36.1 | 18.0 | 16.1 |
| Months of Inventory ${ }^{6}$ | 2.6 | 1.1 | 4.3 | 6.6 | 6.4 | 12.9 | 14.8 |
| Average Price | \$1,318,890 | 33.0 | 87.2 | 202.7 | 153.1 | 310.8 | 425.5 |
| Median Price | \$830,000 | 4.5 | 3.9 | 73.8 | 123.1 | 137.1 | 236.0 |
| Sale to List Price Ratio ${ }^{7}$ | 117.8 | 117.7 | 94.3 | 98.2 | 98.1 | 96.3 | 97.6 |
| Median Days on Market | 7.5 | 8.5 | 21.0 | 17.5 | 24.5 | 42.0 | 16.0 |

[^21]Sales Activity (April only)


## Average Price and Median Price



Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | April 2022 | Compared to ${ }^{8}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 40 | 48.1 | 400.0 | 207.7 | 90.5 | 42.9 | 66.7 |
| Dollar Volume | \$31,458,055 | 86.9 | 837.0 | 509.3 | 330.7 | 309.7 | 404.4 |
| New Listings | 50 | 31.6 | 233.3 | 51.5 | -7.4 | 11.1 | 19.0 |
| Active Listings | 20 | -4.8 | -33.3 | -45.9 | -59.2 | -80.8 | -83.7 |
| Sales to New Listings Ratio ${ }^{1}$ | 80.0 | 71.1 | 53.3 | 39.4 | 38.9 | 62.2 | 57.1 |
| Months of Inventory ${ }^{2}$ | 0.5 | 0.8 | 3.8 | 2.8 | 2.3 | 3.7 | 5.1 |
| Average Price | \$786,451 | 26.1 | 87.4 | 98.0 | 126.1 | 186.8 | 202.6 |
| Median Price | \$765,500 | 32.0 | 71.1 | 93.8 | 117.5 | 206.8 | 231.4 |
| Sale to List Price Ratio ${ }^{3}$ | 112.2 | 112.2 | 98.2 | 100.9 | 103.4 | 96.7 | 97.0 |
| Median Days on Market | 7.0 | 8.0 | 23.0 | 13.0 | 10.0 | 48.0 | 37.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 88 | 3.5 | 91.3 | 76.0 | 60.0 | 49.2 | 69.2 |
| Dollar Volume | \$70,952,065 | 35.1 | 278.8 | 251.0 | 335.9 | 342.1 | 440.6 |
| New Listings | 109 | 6.9 | 70.3 | 34.6 | 17.2 | -21.6 | -22.7 |
| Active Listings ${ }^{4}$ | 12 | 0.0 | -57.4 | -57.4 | -56.6 | -85.8 | -89.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 80.7 | 83.3 | 71.9 | 61.7 | 59.1 | 42.4 | 36.9 |
| Months of Inventory ${ }^{6}$ | 0.5 | 0.5 | 2.3 | 2.2 | 1.9 | 5.5 | 8.2 |
| Average Price | \$806,273 | 30.5 | 98.0 | 99.5 | 172.5 | 196.4 | 219.5 |
| Median Price | \$784,250 | 27.5 | 97.7 | 90.1 | 165.8 | 216.2 | 245.5 |
| Sale to List Price Ratio ${ }^{7}$ | 114.3 | 108.9 | 99.2 | 98.9 | 100.8 | 95.7 | 97.2 |
| Median Days on Market | 7.0 | 7.0 | 21.0 | 18.0 | 15.0 | 44.0 | 50.5 |

[^22]Sales Activity (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^23]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 38 | -9.5 | 280.0 | 171.4 | 35.7 | 65.2 | 52.0 |
| Dollar Volume | \$31,730,343 | -18.7 | 369.3 | 443.0 | 134.3 | 357.6 | 358.2 |
| New Listings | 56 | -16.4 | 229.4 | 55.6 | -5.1 | 5.7 | 43.6 |
| Active Listings | 27 | -25.0 | -20.6 | -46.0 | -55.0 | -78.2 | -79.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 67.9 | 62.7 | 58.8 | 38.9 | 47.5 | 43.4 | 64.1 |
| Months of Inventory ${ }^{2}$ | 0.7 | 0.9 | 3.4 | 3.6 | 2.1 | 5.4 | 5.2 |
| Average Price | \$835,009 | -10.1 | 23.5 | 100.1 | 72.7 | 177.0 | 201.5 |
| Median Price | \$812,500 | 13.2 | 45.2 | 99.4 | 88.7 | 175.4 | 228.9 |
| Sale to List Price Ratio ${ }^{3}$ | 111.7 | 114.8 | 96.4 | 100.5 | 101.9 | 97.2 | 97.5 |
| Median Days on Market | 7.0 | 8.0 | 19.0 | 13.0 | 10.5 | 38.0 | 26.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 84 | -21.5 | 95.3 | 71.4 | 27.3 | 47.4 | 61.5 |
| Dollar Volume | \$76,619,253 | -8.5 | 265.0 | 268.1 | 199.4 | 355.4 | 469.0 |
| New Listings | 112 | -20.6 | 80.6 | 17.9 | -5.9 | -26.3 | -20.6 |
| Active Listings ${ }^{4}$ | 15 | -11.9 | -44.9 | -55.0 | -58.5 | -82.2 | -85.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 75.0 | 75.9 | 69.4 | 51.6 | 55.5 | 37.5 | 36.9 |
| Months of Inventory ${ }^{6}$ | 0.7 | 0.6 | 2.5 | 2.7 | 2.2 | 5.8 | 7.8 |
| Average Price | \$912,134 | 16.6 | 86.8 | 114.8 | 135.2 | 209.0 | 252.2 |
| Median Price | \$849,950 | 24.1 | 106.0 | 101.4 | 169.4 | 188.1 | 248.8 |
| Sale to List Price Ratio ${ }^{7}$ | 113.6 | 113.4 | 98.2 | 99.1 | 100.1 | 95.7 | 97.5 |
| Median Days on Market | 7.0 | 7.0 | 21.0 | 18.0 | 16.0 | 38.0 | 41.0 |

[^24]Sales Activity (April only)



New Listings (April only)


Months of Inventory (April only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^25]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 3 | - | - | - | 50.0 | -50.0 | 0.0 |
| Dollar Volume | \$1,026,712 | - | - | - | 93.7 | -9.8 | 83.0 |
| New Listings | 5 | 150.0 | 400.0 | 25.0 | -44.4 | -28.6 | -54.5 |
| Active Listings | 4 | 33.3 | 33.3 | -20.0 | -85.2 | -82.6 | -80.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 60.0 | - | - | - | 22.2 | 85.7 | 27.3 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.3 | - | - | - | 13.5 | 3.8 | 6.7 |
| Average Price | \$342,237 | - | - | - | 29.1 | 80.3 | 83.0 |
| Median Price | \$345,000 | - | - | - | 30.2 | 71.9 | 72.6 |
| Sale to List Price Ratio ${ }^{3}$ | 114.4 | - | - | - | 97.4 | 96.3 | 95.1 |
| Median Days on Market | 7.0 | - | - | - | 26.5 | 79.5 | 94.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 6 | -50.0 | 100.0 | 20.0 | 20.0 | -45.5 | 50.0 |
| Dollar Volume | \$2,327,712 | -67.3 | 217.8 | 57.8 | 135.7 | 0.3 | 130.3 |
| New Listings | 9 | -35.7 | 28.6 | -10.0 | -70.0 | -67.9 | -69.0 |
| Active Listings ${ }^{4}$ | 2 | -63.6 | -27.3 | -20.0 | -91.0 | -91.1 | -90.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 66.7 | 85.7 | 42.9 | 50.0 | 16.7 | 39.3 | 13.8 |
| Months of Inventory ${ }^{6}$ | 1.3 | 1.8 | 3.7 | 2.0 | 17.8 | 8.2 | 21.8 |
| Average Price | \$387,952 | -34.7 | 58.9 | 31.5 | 96.4 | 83.8 | 53.5 |
| Median Price | \$375,500 | -31.8 | 114.6 | 50.2 | 111.5 | 82.3 | 75.1 |
| Sale to List Price Ratio ${ }^{7}$ | 111.8 | 102.1 | 102.1 | 97.4 | 98.7 | 96.6 | 96.3 |
| Median Days on Market | 7.0 | 46.0 | 16.0 | 16.0 | 21.0 | 75.0 | 82.5 |

[^26]Sales Activity (April only)
New Listings (April only)


MLS® HPI Apartment Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^27]| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | $3 \text { months }$ ago | $6 \text { months }$ ago | $12 \text { months }$ ago | 3 years ago | 5 years ago |
| Composite | \$720,200 | 1.8 | 14.5 | 21.1 | 19.8 | 103.3 | 117.4 |
| Single Family | \$749,800 | 1.8 | 15.2 | 22.2 | 21.7 | 109.0 | 121.1 |
| One Storey | \$756,700 | 4.9 | 17.3 | 24.4 | 24.2 | 110.3 | 124.3 |
| Two Storey | \$725,800 | -3.6 | 11.7 | 18.3 | 16.8 | 104.0 | 116.0 |
| Apartment | \$507,800 | 2.6 | 7.7 | 12.7 | 18.3 | 59.8 | 88.1 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



BRACEBRIDGE
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| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1327 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Wastewater Disposal | Private |

## Single Family 合㓏

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1362 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 21489 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

BRACEBRIDGE
Làkelands
ESTATE ASSOCIATION

1 Storey A

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

2 Storey㑒

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |$|$| Full Bathrooms |
| :--- |
| Garage Description |
| Attached, Single |
| Gross Lidth |
| (Above Ground; in Area |
| sq. ft.) |

## Apartment ${ }^{\text {m }}$

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | 6 to 15 |
| Attached <br> Specification | Row |
| Bedrooms | $\mathbf{2}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | $\mathbf{7}$ |
| Total Number Of <br> Rooms | Poured concrete |
| Type Of Foundation | Municipal sewers |
| Wastewater <br> Disposal |  |


| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2 4}$ | 0.0 | 380.0 | 41.2 | 0.0 | 50.0 | 33.3 |
| Dollar Volume | $\$ 25,391,246$ | 19.0 | 661.4 | 171.8 | 106.9 | 353.2 | 266.0 |
| New Listings | $\mathbf{2 9}$ | -31.0 | 31.8 | 0.0 | 3.6 | -19.4 | -45.3 |
| Active Listings | $\mathbf{1 3}$ | -64.9 | -81.4 | -82.7 | -81.7 | -91.5 | -92.6 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{8 2 . 8}$ | 57.1 | 22.7 | 58.6 | 85.7 | 44.4 | 34.0 |
| Months of Inventory ${ }^{\mathbf{2}}$ | $\mathbf{0 . 5}$ | 1.5 | 14.0 | 4.4 | 3.0 | 9.6 | 9.7 |
| Average Price | $\mathbf{\$ 1 , 0 5 7 , 9 6 9}$ | 19.0 | 58.6 | 92.5 | 106.9 | 202.1 | 174.5 |
| Median Price | $\mathbf{\$ 1 , 0 2 7 , 5 0 0}$ | 28.4 | 54.5 | 109.7 | 204.4 | 191.1 | 253.7 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 1 1 . 8}$ | 114.3 | 99.1 | 98.1 | 98.9 | 95.7 | 96.6 |
| Median Days on Market | $\mathbf{1 0 . 0}$ | 8.0 | 10.0 | 27.0 | 17.5 | 32.5 | 33.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 53 | -14.5 | 130.4 | 8.2 | 15.2 | 23.3 | 20.5 |
| Dollar Volume | \$52,193,274 | -3.6 | 419.3 | 86.6 | 157.3 | 290.1 | 288.6 |
| New Listings | 76 | -24.8 | -15.6 | -21.6 | -18.3 | -52.5 | -61.6 |
| Active Listings ${ }^{4}$ | 12 | -41.8 | -75.9 | -78.6 | -79.5 | -89.6 | -89.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 69.7 | 61.4 | 25.6 | 50.5 | 49.5 | 26.9 | 22.2 |
| Months of Inventory ${ }^{6}$ | 0.9 | 1.3 | 8.3 | 4.4 | 4.9 | 10.3 | 10.3 |
| Average Price | \$984,779 | 12.8 | 125.4 | 72.5 | 123.4 | 216.5 | 222.7 |
| Median Price | \$950,000 | 26.2 | 143.6 | 93.9 | 189.2 | 280.0 | 291.8 |
| Sale to List Price Ratio ${ }^{7}$ | 116.4 | 111.1 | 98.4 | 96.8 | 98.2 | 95.5 | 95.9 |
| Median Days on Market | 9.0 | 8.0 | 21.0 | 27.0 | 17.5 | 45.0 | 32.5 |

[^28]Sales Activity (April only)




Months of Inventory (April only)




Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^29]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 14 | -12.5 | 366.7 | 40.0 | -26.3 | 7.7 | 0.0 |
| Dollar Volume | \$17,293,246 | 8.2 | 527.7 | 168.1 | 58.4 | 257.0 | 184.7 |
| New Listings | 16 | -50.0 | 14.3 | -23.8 | -23.8 | -38.5 | -57.9 |
| Active Listings | 8 | -68.0 | -86.0 | -85.7 | -86.4 | -93.5 | -93.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 87.5 | 50.0 | 21.4 | 47.6 | 90.5 | 50.0 | 36.8 |
| Months of Inventory ${ }^{2}$ | 0.6 | 1.6 | 19.0 | 5.6 | 3.1 | 9.5 | 9.4 |
| Average Price | \$1,235,232 | 23.7 | 34.5 | 91.5 | 114.9 | 231.5 | 184.7 |
| Median Price | \$1,254,000 | 34.7 | 42.5 | 129.0 | 173.2 | 205.9 | 263.5 |
| Sale to List Price Ratio ${ }^{3}$ | 108.8 | 120.1 | 101.5 | 98.1 | 99.1 | 95.2 | 96.9 |
| Median Days on Market | 10.0 | 7.0 | 6.0 | 25.5 | 17.0 | 31.0 | 33.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 24 | -41.5 | 166.7 | -25.0 | -17.2 | 0.0 | 9.1 |
| Dollar Volume | \$27,529,773 | -33.2 | 369.2 | 29.2 | 71.1 | 194.0 | 195.6 |
| New Listings | 35 | -48.5 | -46.2 | -53.3 | -50.7 | -73.3 | -75.5 |
| Active Listings ${ }^{4}$ | 7 | -43.5 | -82.3 | -82.3 | -85.6 | -92.1 | -92.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 68.6 | 60.3 | 13.8 | 42.7 | 40.8 | 18.3 | 15.4 |
| Months of Inventory ${ }^{6}$ | 1.1 | 1.1 | 16.3 | 4.6 | 6.2 | 13.7 | 14.7 |
| Average Price | \$1,147,074 | 14.1 | 75.9 | 72.3 | 106.8 | 194.0 | 171.0 |
| Median Price | \$1,163,750 | 30.6 | 79.0 | 100.7 | 174.1 | 198.4 | 259.7 |
| Sale to List Price Ratio ${ }^{7}$ | 111.8 | 115.4 | 98.6 | 96.6 | 98.6 | 95.6 | 95.7 |
| Median Days on Market | 8.5 | 7.0 | 16.0 | 21.5 | 16.0 | 30.5 | 34.5 |

[^30]

Sales Activity (April Year-to-date)



New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^31]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 10 | 25.0 | 400.0 | 42.9 | 100.0 | 233.3 | 150.0 |
| Dollar Volume | \$8,098,000 | 51.3 | 1,296.2 | 180.0 | 498.3 | 967.1 | 836.3 |
| New Listings | 13 | 30.0 | 62.5 | 62.5 | 85.7 | 30.0 | -13.3 |
| Active Listings | 5 | -58.3 | -61.5 | -73.7 | -58.3 | -83.3 | -88.6 |
| Sales to New Listings Ratio ${ }^{1}$ | 76.9 | 80.0 | 25.0 | 87.5 | 71.4 | 30.0 | 26.7 |
| Months of Inventory ${ }^{2}$ | 0.5 | 1.5 | 6.5 | 2.7 | 2.4 | 10.0 | 11.0 |
| Average Price | \$809,800 | 21.0 | 179.2 | 96.0 | 199.2 | 220.1 | 274.5 |
| Median Price | \$795,000 | 34.3 | 174.1 | 94.9 | 177.5 | 218.1 | 238.4 |
| Sale to List Price Ratio ${ }^{3}$ | 116.0 | 102.8 | 95.5 | 98.1 | 98.3 | 97.9 | 95.5 |
| Median Days on Market | 10.0 | 10.5 | 42.0 | 31.0 | 23.0 | 45.0 | 26.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 29 | 38.1 | 107.1 | 70.6 | 70.6 | 52.6 | 31.8 |
| Dollar Volume | \$24,663,501 | 91.2 | 489.8 | 269.7 | 487.9 | 514.3 | 499.2 |
| New Listings | 41 | 24.2 | 64.0 | 86.4 | 86.4 | 41.4 | -25.5 |
| Active Listings ${ }^{4}$ | 5 | -39.4 | -54.5 | -70.6 | -53.5 | -82.6 | -84.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 70.7 | 63.6 | 56.0 | 77.3 | 77.3 | 65.5 | 40.0 |
| Months of Inventory ${ }^{6}$ | 0.7 | 1.6 | 3.1 | 4.0 | 2.5 | 6.1 | 6.0 |
| Average Price | \$850,466 | 38.5 | 184.7 | 116.7 | 244.6 | 302.4 | 354.6 |
| Median Price | \$790,000 | 42.9 | 192.1 | 97.5 | 201.5 | 327.0 | 343.8 |
| Sale to List Price Ratio ${ }^{7}$ | 120.2 | 102.7 | 98.3 | 97.0 | 97.4 | 95.3 | 96.1 |
| Median Days on Market | 9.0 | 11.0 | 25.0 | 47.0 | 42.0 | 74.0 | 32.0 |

[^32]DYSART ET AL<br>MLS® Non-Waterfront Market<br>Activity

Sales Activity (April only)


New Listings (April only)

Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^33]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 23 | -4.2 | 360.0 | 43.8 | 4.5 | 91.7 | 35.3 |
| Dollar Volume | \$24,664,145 | 15.6 | 639.6 | 178.8 | 123.3 | 423.3 | 301.8 |
| New Listings | 28 | -31.7 | 47.4 | 3.7 | 16.7 | -12.5 | -41.7 |
| Active Listings | 12 | -66.7 | -81.5 | -83.3 | -80.3 | -91.2 | -92.3 |
| Sales to New Listings Ratio ${ }^{1}$ | 82.1 | 58.5 | 26.3 | 59.3 | 91.7 | 37.5 | 35.4 |
| Months of Inventory ${ }^{\text {2 }}$ | 0.5 | 1.5 | 13.0 | 4.5 | 2.8 | 11.3 | 9.2 |
| Average Price | \$1,072,354 | 20.6 | 60.8 | 93.9 | 113.6 | 173.0 | 197.0 |
| Median Price | \$1,030,000 | 28.7 | 54.9 | 114.6 | 205.2 | 151.2 | 261.4 |
| Sale to List Price Ratio ${ }^{3}$ | 111.0 | 114.3 | 99.1 | 98.0 | 99.0 | 95.5 | 96.6 |
| Median Days on Market | 10.0 | 8.0 | 10.0 | 25.5 | 17.5 | 36.0 | 36.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 52 | -11.9 | 136.4 | 8.3 | 23.8 | 40.5 | 23.8 |
| Dollar Volume | \$51,466,173 | -2.4 | 432.8 | 87.3 | 172.9 | 332.3 | 317.3 |
| New Listings | 75 | -22.7 | -11.8 | -19.4 | -7.4 | -45.7 | -58.1 |
| Active Listings ${ }^{4}$ | 11 | -46.2 | -76.5 | -80.0 | -78.2 | -89.2 | -89.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 69.3 | 60.8 | 25.9 | 51.6 | 51.9 | 26.8 | 23.5 |
| Months of Inventory ${ }^{6}$ | 0.8 | 1.3 | 8.1 | 4.4 | 4.6 | 10.5 | 9.8 |
| Average Price | \$989,734 | 10.8 | 125.4 | 72.9 | 120.4 | 207.6 | 237.0 |
| Median Price | \$953,000 | 23.0 | 141.3 | 95.0 | 188.8 | 281.2 | 328.3 |
| Sale to List Price Ratio ${ }^{7}$ | 116.1 | 111.8 | 98.6 | 96.7 | 98.2 | 95.3 | 95.9 |
| Median Days on Market | 8.5 | 8.0 | 18.5 | 25.5 | 19.0 | 63.0 | 33.0 |

[^34]Sales Activity (April only)



New Listings (April only)

Months of Inventory (April only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^35]| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | 3 months | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$764,500 | 0.0 | 20.5 | 24.5 | 19.4 | 116.4 | 164.4 |
| Single Family | \$764,500 | 0.0 | 20.5 | 24.5 | 19.4 | 116.4 | 164.4 |
| One Storey | \$753,800 | 2.2 | 24.6 | 28.0 | 20.8 | 113.1 | 164.0 |
| Two Storey | \$800,400 | -4.0 | 12.7 | 17.5 | 16.0 | 122.3 | 161.8 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



Làkelands
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## DYSART ET AL <br> MLS® HPI Benchmark Descriptions

Rexitions？

Composite 合悤殓関

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area （Above Ground；in sq．ft．） | 1305 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

## Single Family 合㓏

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area （Above Ground；in sq．ft．） | 1305 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 35604 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1220 |
| Half Bathrooms | 0 |
| Lot Size | 33683 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey㑒

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | 16 to 30 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 6 7 3}$ |
| Half Bathrooms | Forced air |
| Heating | $\mathbf{4 0 5 9 5}$ |
| Lot Size | $\mathbf{0}$ |
| Number of <br> Fireplaces | $\mathbf{1 0}$ |
| Total Number Of <br> Rooms | Waterfront |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater <br> Disposal | Private |
| Waterfront |  |


| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 5 | -70.6 | -28.6 | 150.0 | -64.3 | -68.8 | -28.6 |
| Dollar Volume | \$5,684,000 | -60.6 | 15.0 | 553.7 | -20.8 | -9.1 | 205.0 |
| New Listings | 11 | -57.7 | 0.0 | 22.2 | -45.0 | -75.0 | -73.2 |
| Active Listings | 14 | -26.3 | -77.0 | -70.8 | -82.7 | -94.4 | -94.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 45.5 | 65.4 | 63.6 | 22.2 | 70.0 | 36.4 | 17.1 |
| Months of Inventory ${ }^{2}$ | 2.8 | 1.1 | 8.7 | 24.0 | 5.8 | 15.7 | 34.7 |
| Average Price | \$1,136,800 | 34.1 | 61.1 | 161.5 | 121.7 | 191.0 | 326.9 |
| Median Price | \$1,340,000 | 75.6 | 91.7 | 208.2 | 264.9 | 280.1 | 495.6 |
| Sale to List Price Ratio ${ }^{3}$ | 103.7 | 110.1 | 97.7 | 96.3 | 96.9 | 95.9 | 89.2 |
| Median Days on Market | 13.0 | 10.0 | 24.0 | 27.0 | 39.0 | 57.0 | 82.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 19 | -58.7 | 5.6 | 171.4 | -54.8 | -32.1 | -9.5 |
| Dollar Volume | \$23,796,000 | -45.0 | 170.0 | 440.8 | 38.1 | 115.4 | 214.0 |
| New Listings | 31 | -41.5 | -44.6 | -13.9 | -56.9 | -83.2 | -80.9 |
| Active Listings ${ }^{4}$ | 11 | -26.2 | -77.7 | -71.3 | -84.6 | -94.0 | -94.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 61.3 | 86.8 | 32.1 | 19.4 | 58.3 | 15.2 | 13.0 |
| Months of Inventory ${ }^{6}$ | 2.4 | 1.3 | 11.2 | 22.4 | 7.0 | 26.8 | 37.7 |
| Average Price | \$1,252,421 | 33.1 | 155.8 | 99.2 | 205.2 | 217.5 | 247.0 |
| Median Price | \$1,190,000 | 55.8 | 203.2 | 70.0 | 254.2 | 271.9 | 296.7 |
| Sale to List Price Ratio ${ }^{7}$ | 105.4 | 105.3 | 97.0 | 95.7 | 96.1 | 95.3 | 93.3 |
| Median Days on Market | 14.0 | 12.0 | 35.5 | 47.0 | 39.0 | 72.5 | 64.0 |

[^36]

MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^37]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 1 | -91.7 | -80.0 | 0.0 | -88.9 | -91.7 | -83.3 |
| Dollar Volume | \$1,675,000 | -85.6 | -60.8 | 124.2 | -69.7 | -68.6 | 2.2 |
| New Listings | 8 | -60.0 | 0.0 | 33.3 | -50.0 | -81.4 | -78.9 |
| Active Listings | 11 | -21.4 | -78.8 | -72.5 | -83.3 | -95.4 | -95.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 12.5 | 60.0 | 62.5 | 16.7 | 56.3 | 27.9 | 15.8 |
| Months of Inventory ${ }^{2}$ | 11.0 | 1.2 | 10.4 | 40.0 | 7.3 | 20.1 | 38.0 |
| Average Price | \$1,675,000 | 73.0 | 95.9 | 124.2 | 172.9 | 277.1 | 513.2 |
| Median Price | \$1,675,000 | 106.2 | 112.8 | 124.2 | 293.2 | 279.0 | 697.6 |
| Sale to List Price Ratio ${ }^{3}$ | 105.3 | 109.3 | 97.7 | 94.6 | 98.1 | 95.9 | 89.6 |
| Median Days on Market | 14.0 | 10.5 | 24.0 | 47.0 | 39.0 | 61.0 | 83.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 13 | -59.4 | 18.2 | 225.0 | -56.7 | -40.9 | -18.8 |
| Dollar Volume | \$18,497,000 | -47.5 | 164.7 | 410.2 | 31.8 | 87.8 | 205.4 |
| New Listings | 22 | -38.9 | -46.3 | -12.0 | -57.7 | -87.3 | -85.4 |
| Active Listings ${ }^{4}$ | 8 | -29.8 | -80.7 | -74.6 | -86.1 | -95.3 | -95.5 |
| Sales to New Listings Ratio ${ }^{5}$ | 59.1 | 88.9 | 26.8 | 16.0 | 57.7 | 12.7 | 10.6 |
| Months of Inventory ${ }^{6}$ | 2.5 | 1.5 | 15.5 | 32.5 | 7.9 | 32.1 | 45.7 |
| Average Price | \$1,422,846 | 29.3 | 124.0 | 57.0 | 204.2 | 217.8 | 275.9 |
| Median Price | \$1,300,000 | 35.1 | 97.0 | 59.9 | 263.6 | 245.5 | 331.9 |
| Sale to List Price Ratio ${ }^{7}$ | 104.8 | 105.0 | 97.0 | 95.6 | 96.5 | 96.2 | 93.5 |
| Median Days on Market | 16.0 | 13.0 | 39.0 | 34.5 | 48.0 | 75.0 | 83.5 |

[^38]Sales Activity (April only)



New Listings (April only)


Months of Inventory (April only)

## Average Price and Median Price



Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^39]ESTATE ASSOCIATION

GEORGIAN BAY TWP<br>MLS® Non-Waterfront Market Activity

| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{4}$ | -20.0 | 100.0 | 300.0 | -20.0 | 0.0 | 300.0 |
| Dollar Volume | $\$ 4,009,000$ | 43.5 | 502.9 | $3,172.7$ | 142.0 | 335.8 | $1,681.8$ |
| New Listings | $\mathbf{3}$ | -50.0 | 0.0 | 0.0 | -25.0 | 200.0 | 0.0 |
| Active Listings | $\mathbf{3}$ | -40.0 | -66.7 | -62.5 | -80.0 | -70.0 | -80.0 |
| Sales to New Listings Ratio ${ }^{\mathbf{1}}$ | $\mathbf{1 3 3 . 3}$ | 83.3 | 66.7 | 33.3 | 125.0 | 400.0 | 33.3 |
| Months of Inventory ${ }^{2}$ | $\mathbf{0 . 8}$ | 1.0 | 4.5 | 8.0 | 3.0 | 2.5 | 15.0 |
| Average Price | $\mathbf{\$ 1 , 0 0 2 , 2 5 0}$ | 79.4 | 201.5 | 718.2 | 202.5 | 335.8 | 345.4 |
| Median Price | $\mathbf{\$ 1 , 0 8 0 , 0 0 0}$ | 125.0 | 224.9 | 781.6 | 215.8 | 402.3 | 380.0 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 3 . 2}$ | 112.1 | 97.7 | 98.1 | 94.7 | 95.8 | 86.6 |
| Median Days on Market | $\mathbf{8 . 5}$ | 10.0 | 24.5 | 7.0 | 39.0 | 51.5 | 64.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 6 | -57.1 | -14.3 | 100.0 | -50.0 | 0.0 | 20.0 |
| Dollar Volume | \$5,299,000 | -34.4 | 190.4 | 584.2 | 65.4 | 343.2 | 247.9 |
| New Listings | 9 | -47.1 | -40.0 | -18.2 | -55.0 | -18.2 | -18.2 |
| Active Listings ${ }^{4}$ | 3 | -14.3 | -61.3 | -55.6 | -78.6 | -72.7 | -80.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 66.7 | 82.4 | 46.7 | 27.3 | 60.0 | 54.5 | 45.5 |
| Months of Inventory ${ }^{6}$ | 2.0 | 1.0 | 4.4 | 9.0 | 4.7 | 7.3 | 12.0 |
| Average Price | \$883,167 | 53.1 | 238.8 | 242.1 | 230.9 | 343.2 | 189.9 |
| Median Price | \$817,500 | 35.8 | 214.5 | 195.1 | 173.0 | 493.5 | 263.3 |
| Sale to List Price Ratio ${ }^{7}$ | 106.8 | 105.8 | 97.1 | 95.9 | 95.1 | 92.1 | 92.9 |
| Median Days on Market | 5.5 | 12.0 | 35.0 | 56.0 | 36.0 | 51.5 | 46.0 |

[^40]Sales Activity (April only)


Active Listings (April only)


New Listings (April only)


Months of Inventory (April only)

## Average Price and Median Price



Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^41]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 5 | -68.8 | -28.6 | 150.0 | -50.0 | -64.3 | -16.7 |
| Dollar Volume | \$5,684,000 | -58.4 | 15.0 | 553.7 | -1.0 | 4.7 | 228.7 |
| New Listings | 9 | -59.1 | -18.2 | 28.6 | -55.0 | -75.7 | -74.3 |
| Active Listings | 11 | -31.3 | -80.4 | -75.0 | -84.5 | -94.6 | -94.8 |
| Sales to New Listings Ratio ${ }^{1}$ | 55.6 | 72.7 | 63.6 | 28.6 | 50.0 | 37.8 | 17.1 |
| Months of Inventory ${ }^{\text {2 }}$ | 2.2 | 1.0 | 8.0 | 22.0 | 7.1 | 14.6 | 35.0 |
| Average Price | \$1,136,800 | 33.2 | 61.1 | 161.5 | 98.0 | 193.3 | 294.5 |
| Median Price | \$1,340,000 | 71.5 | 91.7 | 208.2 | 260.5 | 280.1 | 452.6 |
| Sale to List Price Ratio ${ }^{3}$ | 103.7 | 110.8 | 97.7 | 96.3 | 95.9 | 95.3 | 87.4 |
| Median Days on Market | 13.0 | 10.0 | 24.0 | 27.0 | 40.0 | 57.0 | 73.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 18 | -56.1 | 12.5 | 200.0 | -41.9 | -25.0 | 0.0 |
| Dollar Volume | \$22,981,000 | -42.6 | 173.2 | 471.0 | 66.7 | 135.9 | 260.5 |
| New Listings | 27 | -40.0 | -43.8 | -12.9 | -53.4 | -81.4 | -81.0 |
| Active Listings ${ }^{4}$ | 10 | -31.6 | -78.6 | -72.9 | -84.2 | -93.7 | -94.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 66.7 | 91.1 | 33.3 | 19.4 | 53.4 | 16.6 | 12.7 |
| Months of Inventory ${ }^{6}$ | 2.2 | 1.4 | 11.4 | 24.0 | 8.0 | 25.8 | 37.8 |
| Average Price | \$1,276,722 | 30.7 | 142.8 | 90.3 | 187.1 | 214.5 | 260.5 |
| Median Price | \$1,245,000 | 54.7 | 200.7 | 72.1 | 255.7 | 258.3 | 322.0 |
| Sale to List Price Ratio ${ }^{7}$ | 105.2 | 105.8 | 97.3 | 95.6 | 95.2 | 95.3 | 91.5 |
| Median Days on Market | 14.0 | 12.0 | 35.5 | 34.5 | 41.0 | 68.5 | 55.0 |

[^42]Sales Activity (April only)
New Listings (April only)


MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^43]| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | $\begin{aligned} & 3 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$854,600 | -3.5 | 6.4 | 18.7 | 14.1 | 82.3 | 60.9 |
| Single Family | \$854,600 | -3.5 | 6.4 | 18.7 | 14.1 | 82.3 | 60.9 |
| One Storey | \$808,800 | -3.9 | 7.2 | 19.3 | 12.9 | 86.1 | 62.6 |
| Two Storey | \$1,118,100 | -1.4 | 4.2 | 16.0 | 20.1 | 68.8 | 52.0 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



ESTATE ASSOCIATION


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | $\mathbf{1 3}$ Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{0}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | $\mathbf{8}$ |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Private |
| Type Of Foundation | Waterfront |
| Wastewater <br> Disposal | Waterfront |

## Single Family 合浻

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | $\mathbf{1 3 2 0}$ |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{0}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{4 5 2 8 8}$ |
| Half Bathrooms | $\mathbf{8}$ |
| Lot Size | Concrete blocs |
| Number of <br> Fireplaces | Detached |
| Total Number Of <br> Rooms | Private |
| Type Of Foundation | Waterfront |
| Type of Property | Wastewater <br> Disposal |
| Waterfront |  |

Rentiots:

1 Storey

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

2 Storey㑒

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 2041 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 51183 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |


| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2 5}$ | -35.9 | 66.7 | -24.2 | -28.6 | 4.2 | 19.0 |
| Dollar Volume | $\$ 28,646,280$ | -24.6 | 368.0 | 114.4 | 86.6 | 262.6 | 273.5 |
| New Listings | $\mathbf{4 0}$ | -23.1 | 150.0 | 0.0 | -35.5 | -52.9 | -38.5 |
| Active Listings | $\mathbf{3 2}$ | -15.8 | -48.4 | -50.0 | -56.2 | -83.7 | -86.6 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{6 2 . 5}$ | 75.0 | 93.8 | 82.5 | 56.5 | 28.2 | 32.3 |
| Months of Inventory ${ }^{2}$ | $\mathbf{1 . 3}$ | 1.0 | 4.1 | 1.9 | 2.1 | 8.2 | 11.3 |
| Average Price | $\mathbf{\$ 1 , 1 4 5 , 8 5 1}$ | 17.6 | 180.8 | 183.0 | 161.2 | 248.1 | 213.7 |
| Median Price | $\mathbf{\$ 7 4 0 , 0 0 0}$ | 7.2 | 78.3 | 95.3 | 138.7 | 213.6 | 154.3 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 8 . 9}$ | 106.1 | 96.5 | 97.8 | 103.0 | 95.9 | 95.1 |
| Median Days on Market | $\mathbf{9 . 0}$ | 11.0 | 16.0 | 21.0 | 8.0 | 29.0 | 20.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 76 | -22.4 | 15.2 | 35.7 | -6.2 | 38.2 | 65.2 |
| Dollar Volume | \$78,650,723 | -15.3 | 175.2 | 240.6 | 149.3 | 420.1 | 413.2 |
| New Listings | 109 | -16.8 | -4.4 | -0.9 | -17.4 | -45.8 | -52.8 |
| Active Listings ${ }^{4}$ | 20 | -20.4 | -68.4 | -62.1 | -63.2 | -85.6 | -88.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 69.7 | 74.8 | 57.9 | 50.9 | 61.4 | 27.4 | 19.9 |
| Months of Inventory ${ }^{6}$ | 1.0 | 1.0 | 3.7 | 3.7 | 2.6 | 9.8 | 15.1 |
| Average Price | \$1,034,878 | 9.2 | 139.0 | 150.9 | 165.7 | 276.4 | 210.6 |
| Median Price | \$724,950 | 6.1 | 84.8 | 93.6 | 130.1 | 222.2 | 177.8 |
| Sale to List Price Ratio ${ }^{7}$ | 108.2 | 108.2 | 96.5 | 97.9 | 99.8 | 95.1 | 95.4 |
| Median Days on Market | 8.5 | 9.5 | 23.0 | 21.0 | 15.0 | 47.0 | 29.0 |

[^44]Sales Activity (April only)


New Listings (April only)


Months of Inventory (April only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^45]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 5 | -64.3 | 0.0 | -37.5 | -50.0 | -28.6 | -16.7 |
| Dollar Volume | \$14,045,180 | -42.9 | 604.3 | 203.2 | 87.7 | 230.6 | 278.2 |
| New Listings | 10 | -37.5 | 100.0 | -41.2 | -50.0 | -73.0 | -60.0 |
| Active Listings | 14 | 16.7 | -53.3 | -56.3 | -65.0 | -80.3 | -86.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 50.0 | 87.5 | 100.0 | 47.1 | 50.0 | 18.9 | 24.0 |
| Months of Inventory ${ }^{2}$ | 2.8 | 0.9 | 6.0 | 4.0 | 4.0 | 10.1 | 17.3 |
| Average Price | \$2,809,036 | 60.0 | 604.3 | 385.2 | 275.4 | 362.9 | 353.9 |
| Median Price | \$1,550,000 | 10.7 | 226.3 | 179.4 | 175.3 | 181.8 | 230.5 |
| Sale to List Price Ratio ${ }^{3}$ | 114.4 | 111.0 | 94.9 | 95.8 | 98.9 | 95.9 | 95.6 |
| Median Days on Market | 12.0 | 16.0 | 16.0 | 12.0 | 28.0 | 12.0 | 35.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 15 | -54.5 | -6.3 | 15.4 | 0.0 | 36.4 | 0.0 |
| Dollar Volume | \$35,098,175 | -36.9 | 304.7 | 356.7 | 249.3 | 472.3 | 360.4 |
| New Listings | 35 | -22.2 | 6.1 | -16.7 | -20.5 | -52.1 | -65.7 |
| Active Listings ${ }^{4}$ | 10 | 17.6 | -57.4 | -51.8 | -63.0 | -73.7 | -85.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 42.9 | 73.3 | 48.5 | 31.0 | 34.1 | 15.1 | 14.7 |
| Months of Inventory ${ }^{6}$ | 2.7 | 1.0 | 5.9 | 6.4 | 7.2 | 13.8 | 18.5 |
| Average Price | \$2,339,878 | 38.9 | 331.7 | 295.8 | 249.3 | 319.7 | 360.4 |
| Median Price | \$1,500,000 | 20.0 | 203.4 | 156.4 | 185.2 | 172.7 | 240.9 |
| Sale to List Price Ratio ${ }^{7}$ | 105.7 | 112.6 | 96.2 | 97.1 | 97.9 | 93.6 | 96.0 |
| Median Days on Market | 12.0 | 9.0 | 23.0 | 14.0 | 26.0 | 36.0 | 47.0 |

[^46]Sales Activity (April only)
New Listings (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)
New Listings (April Year-to-date)


[^47]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 20 | -20.0 | 100.0 | -20.0 | -20.0 | 17.6 | 33.3 |
| Dollar Volume | \$14,601,100 | 8.7 | 253.9 | 67.3 | 85.5 | 299.8 | 269.0 |
| New Listings | 30 | -16.7 | 172.7 | 30.4 | -28.6 | -37.5 | -25.0 |
| Active Listings | 18 | -30.8 | -43.8 | -43.8 | -45.5 | -85.6 | -86.6 |
| Sales to New Listings Ratio ${ }^{1}$ | 66.7 | 69.4 | 90.9 | 108.7 | 59.5 | 35.4 | 37.5 |
| Months of Inventory ${ }^{2}$ | 0.9 | 1.0 | 3.2 | 1.3 | 1.3 | 7.4 | 8.9 |
| Average Price | \$730,055 | 35.9 | 76.9 | 109.1 | 131.9 | 239.8 | 176.8 |
| Median Price | \$664,750 | 27.0 | 64.8 | 84.7 | 129.2 | 195.4 | 185.3 |
| Sale to List Price Ratio ${ }^{3}$ | 107.5 | 103.4 | 97.4 | 98.4 | 104.7 | 95.9 | 94.9 |
| Median Days on Market | 6.0 | 11.0 | 21.0 | 22.0 | 6.0 | 45.0 | 20.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 61 | -6.2 | 22.0 | 41.9 | -7.6 | 38.6 | 96.8 |
| Dollar Volume | \$43,552,548 | 16.7 | 118.8 | 182.7 | 102.6 | 384.5 | 465.5 |
| New Listings | 74 | -14.0 | -8.6 | 8.8 | -15.9 | -42.2 | -42.6 |
| Active Listings ${ }^{4}$ | 10 | -40.6 | -75.2 | -69.1 | -63.5 | -90.2 | -90.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 82.4 | 75.6 | 61.7 | 63.2 | 75.0 | 34.4 | 24.0 |
| Months of Inventory ${ }^{6}$ | 0.6 | 1.0 | 3.1 | 2.9 | 1.6 | 8.8 | 13.5 |
| Average Price | \$713,976 | 24.4 | 79.4 | 99.2 | 119.2 | 249.4 | 187.4 |
| Median Price | \$675,000 | 22.5 | 74.3 | 87.5 | 130.0 | 223.0 | 190.9 |
| Sale to List Price Ratio ${ }^{7}$ | 108.8 | 105.9 | 96.5 | 98.1 | 100.3 | 95.4 | 95.1 |
| Median Days on Market | 8.0 | 11.0 | 22.0 | 22.0 | 11.5 | 54.0 | 26.0 |

[^48]$\rightarrow$ REALTOFS:

Sales Activity (April only)


Active Listings (April only)


New Listings (April only)


Months of Inventory (April only)


## Average Price and Median Price

Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^49]|  |  | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 24 | -27.3 | 100.0 | -11.1 | -22.6 | 9.1 | 26.3 |
| Dollar Volume | \$27,906,280 | -21.2 | 449.8 | 135.3 | 92.9 | 265.5 | 304.4 |
| New Listings | 34 | -26.1 | 161.5 | 6.3 | -33.3 | -48.5 | -40.4 |
| Active Listings | 23 | -30.3 | -54.9 | -55.8 | -56.6 | -84.7 | -87.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 70.6 | 71.7 | 92.3 | 84.4 | 60.8 | 33.3 | 33.3 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.0 | 1.0 | 4.3 | 1.9 | 1.7 | 6.8 | 10.0 |
| Average Price | \$1,162,762 | 8.3 | 174.9 | 164.7 | 149.1 | 235.0 | 220.2 |
| Median Price | \$743,500 | -4.7 | 79.2 | 85.9 | 118.0 | 215.0 | 155.5 |
| Sale to List Price Ratio ${ }^{3}$ | 109.3 | 107.5 | 97.5 | 98.3 | 103.2 | 95.6 | 95.7 |
| Median Days on Market | 9.0 | 10.0 | 16.0 | 17.0 | 8.0 | 33.5 | 20.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 67 | -23.0 | 19.6 | 36.7 | -8.2 | 39.6 | 55.8 |
| Dollar Volume | \$74,863,823 | -15.3 | 188.9 | 249.4 | 150.3 | 413.9 | 427.0 |
| New Listings | 93 | -20.5 | -2.1 | 2.2 | -14.7 | -43.3 | -53.0 |
| Active Listings ${ }^{4}$ | 16 | -24.7 | -67.3 | -62.8 | -60.2 | -84.4 | -88.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 72.0 | 74.4 | 58.9 | 53.8 | 67.0 | 29.3 | 21.7 |
| Months of Inventory ${ }^{6}$ | 1.0 | 1.0 | 3.5 | 3.5 | 2.2 | 8.5 | 12.5 |
| Average Price | \$1,117,370 | 10.0 | 141.4 | 155.5 | 172.7 | 268.1 | 238.3 |
| Median Price | \$750,000 | 0.0 | 77.7 | 97.4 | 123.9 | 229.3 | 200.0 |
| Sale to List Price Ratio ${ }^{7}$ | 108.4 | 109.2 | 96.7 | 98.2 | 100.5 | 95.5 | 95.8 |
| Median Days on Market | 8.0 | 9.0 | 24.5 | 19.0 | 14.0 | 41.0 | 29.0 |

[^50]

MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^51]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 1 | -66.7 | 0.0 | -50.0 | - | 0.0 | - |
| Dollar Volume | \$740,000 | -45.2 | 7.8 | 6.4 | - | 190.2 | - |
| New Listings | 2 | -33.3 | 100.0 | 0.0 | -33.3 | -66.7 | -33.3 |
| Active Listings | 5 | 150.0 | 0.0 | 66.7 | 0.0 | -70.6 | -70.6 |
| Sales to New Listings Ratio ${ }^{1}$ | 50.0 | 100.0 | 100.0 | 100.0 | - | 16.7 | - |
| Months of Inventory ${ }^{\text {2 }}$ | 5.0 | 0.7 | 5.0 | 1.5 | - | 17.0 | - |
| Average Price | \$740,000 | 64.5 | 7.8 | 112.8 | - | 190.2 | - |
| Median Price | \$740,000 | 71.7 | 7.8 | 112.8 | - | 190.2 | - |
| Sale to List Price Ratio ${ }^{3}$ | 98.7 | 102.2 | 98.0 | 97.8 | - | 98.5 | - |
| Median Days on Market | 6.0 | 9.0 | 65.0 | 30.0 | - | 6.0 | - |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 4 | 0.0 | 100.0 | 33.3 | 300.0 | 300.0 | - |
| Dollar Volume | \$2,139,000 | 9.4 | 125.3 | 148.0 | 625.1 | 738.8 | - |
| New Listings | 9 | 125.0 | 12.5 | 50.0 | 80.0 | 0.0 | -10.0 |
| Active Listings ${ }^{4}$ | 5 | 157.1 | -25.0 | 92.9 | 63.6 | -65.4 | -69.5 |
| Sales to New Listings Ratio ${ }^{5}$ | 44.4 | 100.0 | 25.0 | 50.0 | 20.0 | 11.1 | - |
| Months of Inventory ${ }^{6}$ | 4.5 | 1.8 | 12.0 | 3.1 | 11.0 | 52.0 | - |
| Average Price | \$534,750 | 9.4 | 12.7 | 86.0 | 81.3 | 109.7 | - |
| Median Price | \$559,500 | 17.2 | 17.9 | 130.7 | 89.7 | 119.4 | - |
| Sale to List Price Ratio ${ }^{7}$ | 108.0 | 103.7 | 97.7 | 98.2 | 95.2 | 98.5 | - |
| Median Days on Market | 9.5 | 63.0 | 37.0 | 27.0 | 164.0 | 6.0 | - |

[^52]Sales Activity (April only)
New Listings (April only)


MLS® HPI Apartment Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^53]| MLS ${ }^{\text {® }}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | $\begin{gathered} 3 \text { months } \\ \text { ago } \end{gathered}$ | $6 \text { months }$ ago | $12 \text { months }$ ago | 3 years ago | 5 years ago |
| Composite | \$762,500 | 3.6 | 13.3 | 26.3 | 23.5 | 106.6 | 120.4 |
| Single Family | \$746,500 | 3.7 | 13.6 | 26.4 | 23.5 | 105.8 | 117.5 |
| One Storey | \$701,700 | 4.9 | 17.2 | 25.3 | 24.1 | 110.0 | 120.5 |
| Two Storey | \$828,200 | 1.3 | 7.1 | 28.7 | 22.1 | 98.1 | 112.3 |
| Apartment | \$538,000 | 0.0 | 5.2 | 13.6 | 26.4 | 77.6 | 110.9 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



GRAVENHURST
MLS® HPI Benchmark Descriptions


| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1337 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Wastewater Disposal | Private |

## Single Family 合㓏

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

1 Storey

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

2 Storey㑒

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

Apartment ${ }^{\text {파․ }}$

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | 6 to 15 |
| Attached <br> Specification | Row |
| Bedrooms | 2 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{2}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | 0 |
| Half Bathrooms | $\mathbf{0}$ |
| Heating Fuel | Natural Gas |
| Number of <br> Fireplaces | Total Number Of <br> Rooms |
| Type Of Foundation | Poured concrete |
| Wastewater <br> Disposal | Municipal sewers |


| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 11 | -26.7 | 37.5 | 37.5 | 10.0 | 10.0 | -8.3 |
| Dollar Volume | \$6,012,500 | -27.4 | 113.3 | 175.0 | 96.4 | 151.5 | 151.8 |
| New Listings | 29 | 7.4 | 107.1 | 141.7 | 45.0 | -14.7 | 7.4 |
| Active Listings | 24 | 33.3 | -20.0 | -20.0 | -7.7 | -71.4 | -69.6 |
| Sales to New Listings Ratio ${ }^{1}$ | 37.9 | 55.6 | 57.1 | 66.7 | 50.0 | 29.4 | 44.4 |
| Months of Inventory ${ }^{2}$ | 2.2 | 1.2 | 3.8 | 3.8 | 2.6 | 8.4 | 6.6 |
| Average Price | \$546,591 | -1.0 | 55.1 | 100.0 | 78.5 | 128.6 | 174.7 |
| Median Price | \$380,000 | -29.0 | 14.0 | 46.4 | 17.6 | 122.2 | 122.2 |
| Sale to List Price Ratio ${ }^{3}$ | 109.2 | 120.7 | 97.3 | 95.8 | 98.9 | 95.6 | 95.0 |
| Median Days on Market | 13.0 | 6.0 | 20.0 | 23.5 | 17.5 | 60.5 | 30.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 33 | -19.5 | 73.7 | 22.2 | 0.0 | 94.1 | 26.9 |
| Dollar Volume | \$20,343,861 | -13.0 | 133.6 | 143.5 | 131.5 | 424.5 | 342.3 |
| New Listings | 59 | 1.7 | 47.5 | 34.1 | 18.0 | -33.0 | -30.6 |
| Active Listings ${ }^{4}$ | 11 | 19.4 | -54.3 | -57.4 | -40.3 | -81.6 | -81.2 |
| Sales to New Listings Ratio ${ }^{5}$ | 55.9 | 70.7 | 47.5 | 61.4 | 66.0 | 19.3 | 30.6 |
| Months of Inventory ${ }^{6}$ | 1.3 | 0.9 | 4.9 | 3.7 | 2.2 | 13.8 | 8.8 |
| Average Price | \$616,481 | 8.0 | 34.5 | 99.2 | 131.5 | 170.2 | 248.5 |
| Median Price | \$437,500 | -13.4 | 26.8 | 83.1 | 84.2 | 154.4 | 211.4 |
| Sale to List Price Ratio ${ }^{7}$ | 116.7 | 118.4 | 97.2 | 95.2 | 95.9 | 95.0 | 95.2 |
| Median Days on Market | 8.0 | 6.0 | 22.0 | 30.0 | 29.0 | 58.0 | 33.0 |

[^54]Sales Activity (April only)


Active Listings (April only)
Months of Inventory (April only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)



[^55]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{3}$ | -62.5 | -25.0 | -25.0 | -62.5 | 0.0 | -50.0 |
| Dollar Volume | $\$ 2,610,000$ | -54.5 | 55.8 | 82.3 | -6.6 | 125.4 | 49.5 |
| New Listings | $\mathbf{1 0}$ | 0.0 | 42.9 | 66.7 | 11.1 | -54.5 | -33.3 |
| Active Listings | $\mathbf{8}$ | 33.3 | -60.0 | -50.0 | -20.0 | -85.7 | -84.9 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{3 0 . 0}$ | 80.0 | 57.1 | 66.7 | 88.9 | 13.6 | 40.0 |
| Months of Inventory ${ }^{2}$ | $\mathbf{2 . 7}$ | 0.8 | 5.0 | 4.0 | 1.3 | 18.7 | 8.8 |
| Average Price | $\mathbf{\$ 8 7 0 , 0 0 0}$ | 21.3 | 107.8 | 143.0 | 149.0 | 125.4 | 199.1 |
| Median Price | $\mathbf{\$ 9 5 0 , 0 0 0}$ | 25.8 | 117.1 | 174.6 | 187.0 | 180.2 | 231.0 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 1 9 . 2}$ | 122.9 | 97.9 | 96.1 | 98.8 | 98.1 | 96.3 |
| Median Days on Market | $\mathbf{1 2 . 0}$ | 6.0 | 20.0 | 27.0 | 17.5 | 42.0 | 47.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 8 | -60.0 | -20.0 | -33.3 | -55.6 | 33.3 | -11.1 |
| Dollar Volume | \$9,142,111 | -43.3 | 40.6 | 69.1 | 45.1 | 353.8 | 252.0 |
| New Listings | 18 | -33.3 | -28.0 | -18.2 | -30.8 | -69.0 | -64.7 |
| Active Listings ${ }^{4}$ | 4 | -30.0 | -77.4 | -71.4 | -56.3 | -89.1 | -90.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 44.4 | 74.1 | 40.0 | 54.5 | 69.2 | 10.3 | 17.6 |
| Months of Inventory ${ }^{6}$ | 1.8 | 1.0 | 6.2 | 4.1 | 1.8 | 21.3 | 15.8 |
| Average Price | \$1,142,764 | 41.8 | 75.8 | 153.6 | 226.4 | 240.4 | 296.0 |
| Median Price | \$1,055,056 | 32.7 | 139.8 | 145.4 | 222.2 | 267.6 | 283.7 |
| Sale to List Price Ratio ${ }^{7}$ | 124.6 | 123.0 | 98.5 | 96.0 | 97.2 | 98.1 | 96.6 |
| Median Days on Market | 8.0 | 6.0 | 18.5 | 22.5 | 21.0 | 28.5 | 47.0 |

[^56]Sales Activity (April only)



Months of Inventory (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^57]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 8 | 14.3 | 100.0 | 100.0 | 300.0 | 14.3 | 33.3 |
| Dollar Volume | \$3,402,500 | 33.9 | 197.6 | 351.1 | 1,174.8 | 176.0 | 430.0 |
| New Listings | 19 | 11.8 | 171.4 | 216.7 | 72.7 | 58.3 | 58.3 |
| Active Listings | 16 | 33.3 | 60.0 | 14.3 | 0.0 | -42.9 | -38.5 |
| Sales to New Listings Ratio ${ }^{1}$ | 42.1 | 41.2 | 57.1 | 66.7 | 18.2 | 58.3 | 50.0 |
| Months of Inventory ${ }^{2}$ | 2.0 | 1.7 | 2.5 | 3.5 | 8.0 | 4.0 | 4.3 |
| Average Price | \$425,313 | 17.1 | 48.8 | 125.5 | 218.7 | 141.5 | 297.5 |
| Median Price | \$370,000 | -1.3 | 29.4 | 111.4 | 177.3 | 138.7 | 374.4 |
| Sale to List Price Ratio ${ }^{3}$ | 105.5 | 118.2 | 96.7 | 95.5 | 99.0 | 94.5 | 93.6 |
| Median Days on Market | 14.0 | 6.0 | 20.0 | 12.5 | 19.5 | 72.0 | 20.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 25 | 19.0 | 177.8 | 66.7 | 66.7 | 127.3 | 47.1 |
| Dollar Volume | \$11,201,750 | 53.9 | 407.3 | 280.0 | 350.9 | 500.8 | 459.3 |
| New Listings | 41 | 32.3 | 173.3 | 86.4 | 70.8 | 36.7 | 20.6 |
| Active Listings ${ }^{4}$ | 7 | 35.9 | -9.4 | -44.2 | -27.5 | -72.6 | -66.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 61.0 | 67.7 | 60.0 | 68.2 | 62.5 | 36.7 | 50.0 |
| Months of Inventory ${ }^{6}$ | 1.2 | 1.0 | 3.6 | 3.5 | 2.7 | 9.6 | 5.1 |
| Average Price | \$448,070 | 29.2 | 82.6 | 128.0 | 170.5 | 164.3 | 280.3 |
| Median Price | \$380,000 | 16.9 | 47.9 | 129.9 | 158.5 | 141.3 | 300.0 |
| Sale to List Price Ratio ${ }^{7}$ | 114.2 | 114.1 | 95.7 | 94.7 | 94.4 | 93.3 | 94.4 |
| Median Days on Market | 9.0 | 6.0 | 57.0 | 55.0 | 49.0 | 72.0 | 28.0 |

[^58] ESTATE ASSOCIATION
$\rightarrow$ REALIOFS

Sales Activity (April only)

New Listings (April only)


Months of Inventory (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^59]| Actual | April 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 11 | -26.7 | 37.5 | 37.5 | 57.1 | 22.2 | 0.0 |
| Dollar Volume | \$6,012,500 | -27.4 | 113.3 | 175.0 | 214.6 | 245.1 | 189.3 |
| New Listings | 26 | -3.7 | 85.7 | 116.7 | 73.3 | -13.3 | 0.0 |
| Active Listings | 21 | 16.7 | -30.0 | -30.0 | -8.7 | -70.0 | -72.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 42.3 | 55.6 | 57.1 | 66.7 | 46.7 | 30.0 | 42.3 |
| Months of Inventory ${ }^{2}$ | 1.9 | 1.2 | 3.8 | 3.8 | 3.3 | 7.8 | 6.8 |
| Average Price | \$546,591 | -1.0 | 55.1 | 100.0 | 100.2 | 182.4 | 189.3 |
| Median Price | \$380,000 | -29.0 | 14.0 | 46.4 | 14.8 | 123.5 | 167.6 |
| Sale to List Price Ratio ${ }^{3}$ | 109.2 | 120.7 | 97.3 | 95.8 | 98.2 | 95.1 | 94.5 |
| Median Days on Market | 13.0 | 6.0 | 20.0 | 23.5 | 19.0 | 72.0 | 38.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 33 | -19.5 | 73.7 | 22.2 | 32.0 | 106.3 | 32.0 |
| Dollar Volume | \$20,343,861 | -13.0 | 133.6 | 143.5 | 200.4 | 529.8 | 374.1 |
| New Listings | 56 | -3.4 | 40.0 | 27.3 | 33.3 | -25.3 | -30.0 |
| Active Listings ${ }^{4}$ | 10 | 11.1 | -57.4 | -60.4 | -36.5 | -79.8 | -81.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 58.9 | 70.7 | 47.5 | 61.4 | 59.5 | 21.3 | 31.3 |
| Months of Inventory ${ }^{6}$ | 1.2 | 0.9 | 4.9 | 3.7 | 2.5 | 12.4 | 8.7 |
| Average Price | \$616,481 | 8.0 | 34.5 | 99.2 | 127.5 | 205.4 | 259.2 |
| Median Price | \$437,500 | -13.4 | 26.8 | 83.1 | 56.3 | 155.8 | 214.7 |
| Sale to List Price Ratio ${ }^{7}$ | 116.7 | 118.4 | 97.2 | 95.2 | 97.1 | 94.7 | 95.0 |
| Median Days on Market | 8.0 | 6.0 | 22.0 | 30.0 | 23.0 | 65.0 | 37.0 |

[^60]

MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^61]THE CANADIAN REAL
ESTATE ASSOCIATION
HIGHLANDS EAST
Låkelands
MLS® HPI Benchmark Price


| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$619,700 | 0.6 | 23.6 | 28.7 | 22.4 | 112.6 | 146.9 |
| Single Family | \$619,700 | 0.6 | 23.6 | 28.7 | 22.4 | 112.6 | 146.9 |
| One Storey | \$639,200 | 1.4 | 25.9 | 31.2 | 22.4 | 108.7 | 138.8 |
| Two Storey | \$555,200 | -3.6 | 13.1 | 17.2 | 22.1 | 131.0 | 166.4 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



HIGHLANDS EAST
MLS® HPI Benchmark Descriptions


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | $\mathbf{\text { Siding }}$ |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1 1 1 4}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | $\mathbf{8}$ |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Private |
| Type Of Foundation | Waterfront |
| Wastewater <br> Disposal | Waterfront |

## Single Family 合浻

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | $\mathbf{1 1 1 4}$ |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{0}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{3 9 2 0 4}$ |
| Half Bathrooms | $\mathbf{8}$ |
| Lot Size | Concrete blocs |
| Number of <br> Fireplaces | Detached |
| Total Number Of <br> Rooms | Private |
| Type Of Foundation | Waterfront |
| Type of Property | Wastewater <br> Disposal |
| Waterfront |  |

1 Storey 合

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

2 Storey㑒

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{0}$ |
| Half Bathrooms | Forced air |
| Heating | 49223 |
| Lot Size | $\mathbf{0}$ |
| Number of <br> Fireplaces | 9 |
| Total Number Of <br> Rooms | Concrete blocs |
| Type Of Foundation | Detached |
| Type of Property | Private |
| Wastewater <br> Disposal | Waterfront  |


| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{4 3}$ | -46.3 | 104.8 | 72.0 | -12.2 | 38.7 | 34.4 |
| Dollar Volume | $\$ 34,603,356$ | -38.7 | 244.6 | 228.5 | 60.0 | 184.3 | 207.3 |
| New Listings | $\mathbf{7 7}$ | -33.6 | 140.6 | 13.2 | -2.5 | -26.7 | -14.4 |
| Active Listings | $\mathbf{7 7}$ | -9.4 | -31.3 | -35.8 | -45.0 | -73.7 | $-\mathbf{- 7 3 . 2}$ |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{5 5 . 8}$ | 69.0 | 65.6 | 36.8 | 62.0 | 29.5 | 35.6 |
| Months of Inventory ${ }^{2}$ | $\mathbf{1 . 8}$ | 1.1 | 5.3 | 4.8 | 2.9 | 9.5 | 9.0 |
| Average Price | $\mathbf{\$ 8 0 4 , 7 2 9}$ | 14.1 | 68.3 | 91.0 | 82.3 | 105.0 | 128.7 |
| Median Price | $\mathbf{\$ 7 2 0 , 1 0 0}$ | 15.2 | 88.3 | 77.8 | 122.8 | 136.1 | 179.1 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 6 . 8}$ | 105.7 | 96.3 | 97.9 | 102.1 | 95.7 | 94.0 |
| Median Days on Market | $\mathbf{1 2 . 0}$ | 10.0 | 33.0 | 27.0 | 15.0 | 29.0 | 43.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 160 | -24.2 | 75.8 | 32.2 | -6.4 | 63.3 | 75.8 |
| Dollar Volume | \$131,676,866 | -12.0 | 225.0 | 155.4 | 85.5 | 278.8 | 406.9 |
| New Listings | 229 | -22.6 | 44.0 | 11.2 | -14.2 | -23.7 | -20.5 |
| Active Listings ${ }^{4}$ | 53 | -7.1 | -47.8 | -49.0 | -55.2 | -78.7 | -76.7 |
| Sales to New Listings Ratio ${ }^{5}$ | 69.9 | 71.3 | 57.2 | 58.7 | 64.0 | 32.7 | 31.6 |
| Months of Inventory ${ }^{6}$ | 1.3 | 1.1 | 4.4 | 3.4 | 2.7 | 10.0 | 9.9 |
| Average Price | \$822,980 | 16.1 | 84.9 | 93.1 | 98.2 | 132.0 | 188.3 |
| Median Price | \$724,598 | 15.9 | 78.9 | 93.2 | 100.9 | 164.9 | 203.8 |
| Sale to List Price Ratio ${ }^{7}$ | 107.8 | 106.3 | 98.1 | 98.7 | 101.5 | 96.2 | 94.3 |
| Median Days on Market | 9.0 | 9.0 | 32.0 | 34.0 | 17.0 | 38.0 | 49.0 |

[^62]Sales Activity (April only)


New Listings (April only)


Months of Inventory (April only)


MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 10 | -60.0 | 150.0 | 150.0 | 0.0 | -23.1 | 11.1 |
| Dollar Volume | \$9,242,986 | -53.1 | 285.6 | 255.3 | 23.9 | 24.2 | 65.8 |
| New Listings | 26 | -25.7 | 188.9 | 85.7 | 73.3 | -13.3 | -35.0 |
| Active Listings | 31 | 19.2 | -39.2 | -16.2 | -20.5 | -71.8 | -75.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 38.5 | 71.4 | 44.4 | 28.6 | 66.7 | 43.3 | 22.5 |
| Months of Inventory ${ }^{\text {2 }}$ | 3.1 | 1.0 | 12.8 | 9.3 | 3.9 | 8.5 | 14.0 |
| Average Price | \$924,299 | 17.2 | 54.2 | 42.1 | 23.9 | 61.5 | 49.2 |
| Median Price | \$447,500 | -26.0 | 137.4 | -30.6 | 51.8 | 19.3 | 33.6 |
| Sale to List Price Ratio ${ }^{3}$ | 103.4 | 105.9 | 94.5 | 93.4 | 99.8 | 95.0 | 91.1 |
| Median Days on Market | 18.0 | 12.0 | 78.5 | 56.0 | 19.0 | 23.0 | 47.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 49 | -35.5 | 188.2 | 188.2 | 58.1 | 96.0 | 145.0 |
| Dollar Volume | \$45,536,231 | -23.7 | 484.8 | 294.0 | 124.5 | 222.4 | 386.3 |
| New Listings | 83 | -16.2 | 43.1 | 62.7 | 48.2 | -17.8 | -25.2 |
| Active Listings ${ }^{4}$ | 22 | -2.2 | -49.4 | -27.9 | -36.7 | -76.7 | -75.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 59.0 | 76.8 | 29.3 | 33.3 | 55.4 | 24.8 | 18.0 |
| Months of Inventory ${ }^{6}$ | 1.8 | 1.2 | 10.2 | 7.2 | 4.5 | 15.1 | 18.2 |
| Average Price | \$929,311 | 18.4 | 102.9 | 36.7 | 42.1 | 64.5 | 98.5 |
| Median Price | \$750,000 | 25.3 | 127.3 | 44.2 | 59.6 | 114.3 | 152.1 |
| Sale to List Price Ratio ${ }^{7}$ | 102.8 | 103.6 | 96.5 | 94.8 | 98.2 | 94.4 | 93.3 |
| Median Days on Market | 12.0 | 11.5 | 22.0 | 42.0 | 23.0 | 54.0 | 103.5 |

[^63]New Listings (April only)


Months of Inventory (April only)


## Average Price and Median Price



Sales Activity (April Year-to-date)



New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^64]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 33 | -40.0 | 94.1 | 57.1 | -15.4 | 83.3 | 43.5 |
| Dollar Volume | \$25,360,370 | -30.9 | 231.7 | 219.7 | 79.0 | 436.1 | 346.1 |
| New Listings | 51 | -37.0 | 121.7 | -5.6 | -20.3 | -32.0 | 2.0 |
| Active Listings | 46 | -22.0 | -24.6 | -44.6 | -54.5 | -74.9 | -71.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 64.7 | 67.9 | 73.9 | 38.9 | 60.9 | 24.0 | 46.0 |
| Months of Inventory ${ }^{2}$ | 1.4 | 1.1 | 3.6 | 4.0 | 2.6 | 10.2 | 7.0 |
| Average Price | \$768,496 | 15.2 | 70.9 | 103.4 | 111.5 | 192.4 | 210.9 |
| Median Price | \$729,900 | 16.8 | 78.6 | 97.3 | 125.8 | 190.2 | 185.1 |
| Sale to List Price Ratio ${ }^{3}$ | 107.8 | 105.6 | 96.8 | 98.8 | 102.7 | 96.3 | 95.1 |
| Median Days on Market | 11.0 | 8.0 | 33.0 | 22.0 | 14.0 | 30.5 | 43.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 111 | -17.8 | 50.0 | 6.7 | -20.7 | 52.1 | 56.3 |
| Dollar Volume | \$86,140,635 | -4.2 | 163.2 | 115.3 | 69.9 | 317.3 | 418.5 |
| New Listings | 146 | -25.9 | 44.6 | -5.8 | -30.8 | -26.6 | -17.5 |
| Active Listings ${ }^{4}$ | 31 | -10.3 | -46.5 | -57.9 | -63.0 | -79.9 | -77.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 76.0 | 68.5 | 73.3 | 67.1 | 66.4 | 36.7 | 40.1 |
| Months of Inventory ${ }^{6}$ | 1.1 | 1.0 | 3.1 | 2.8 | 2.4 | 8.3 | 7.6 |
| Average Price | \$776,042 | 16.5 | 75.5 | 101.7 | 114.3 | 174.4 | 231.6 |
| Median Price | \$724,196 | 14.0 | 78.4 | 103.2 | 111.2 | 184.0 | 244.9 |
| Sale to List Price Ratio ${ }^{7}$ | 110.0 | 107.9 | 98.4 | 99.3 | 102.3 | 96.8 | 94.6 |
| Median Days on Market | 8.0 | 7.0 | 40.0 | 29.0 | 15.5 | 37.0 | 48.0 |

[^65]Sales Activity (April only)


Active Listings (April only)


New Listings (April only)


Months of Inventory (April only)


Average Price and Median Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^66]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2 9}$ | -53.2 | 81.3 | 31.8 | -31.0 | 7.4 | 3.6 |
| Dollar Volume | $\$ 27,770,085$ | -42.0 | 213.9 | 189.1 | 41.4 | 143.7 | 169.9 |
| New Listings | $\mathbf{5 6}$ | -33.3 | 166.7 | 12.0 | -5.1 | -36.4 | -22.2 |
| Active Listings | $\mathbf{5 4}$ | -5.3 | -21.7 | -41.3 | -41.3 | -75.9 | -76.0 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{5 1 . 8}$ | 73.8 | 76.2 | 44.0 | 71.2 | 30.7 | 38.9 |
| Months of Inventory ${ }^{2}$ | $\mathbf{1 . 9}$ | 0.9 | 4.3 | 4.2 | 2.2 | 8.3 | 8.0 |
| Average Price | $\mathbf{\$ 9 5 7 , 5 8 9}$ | 24.0 | 73.2 | 119.3 | 104.8 | 126.9 | 160.6 |
| Median Price | $\mathbf{\$ 7 8 5 , 0 0 0}$ | 20.8 | 68.6 | 92.6 | 142.2 | 157.4 | 209.1 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 8 . 2}$ | 107.3 | 96.2 | 97.9 | 101.5 | 95.8 | 94.0 |
| Median Days on Market | $\mathbf{9 . 0}$ | 8.5 | 34.5 | 22.0 | 13.5 | 29.0 | 40.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 112 | -27.7 | 67.2 | 16.7 | -22.2 | 33.3 | 34.9 |
| Dollar Volume | \$104,597,061 | -15.8 | 218.9 | 139.9 | 66.1 | 230.8 | 333.0 |
| New Listings | 165 | -25.0 | 57.1 | 1.9 | -22.5 | -30.1 | -28.6 |
| Active Listings ${ }^{4}$ | 30 | -13.9 | -54.6 | -64.1 | -59.5 | -83.7 | -82.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 67.9 | 70.5 | 63.8 | 59.3 | 67.6 | 35.6 | 35.9 |
| Months of Inventory ${ }^{6}$ | 1.1 | 0.9 | 3.9 | 3.4 | 2.0 | 8.6 | 8.3 |
| Average Price | \$933,902 | 16.6 | 90.8 | 105.7 | 113.6 | 148.1 | 220.9 |
| Median Price | \$785,000 | 15.4 | 80.5 | 97.5 | 105.8 | 180.4 | 236.9 |
| Sale to List Price Ratio ${ }^{7}$ | 109.9 | 108.3 | 97.4 | 98.3 | 101.7 | 96.5 | 94.3 |
| Median Days on Market | 7.0 | 8.0 | 36.0 | 25.5 | 15.0 | 37.0 | 48.0 |

[^67]

MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^68]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 8 | -38.5 | 166.7 | 700.0 | 100.0 | 166.7 | 100.0 |
| Dollar Volume | \$2,490,850 | -46.6 | 289.2 | 1,381.8 | 231.5 | 297.6 | 156.6 |
| New Listings | 17 | 21.4 | 88.9 | 88.9 | 54.5 | 30.8 | 41.7 |
| Active Listings | 16 | 23.1 | -40.7 | 6.7 | -50.0 | -70.9 | -66.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 47.1 | 92.9 | 33.3 | 11.1 | 36.4 | 23.1 | 33.3 |
| Months of Inventory ${ }^{2}$ | 2.0 | 1.0 | 9.0 | 15.0 | 8.0 | 18.3 | 11.8 |
| Average Price | \$311,356 | -13.2 | 45.9 | 85.2 | 65.7 | 49.1 | 28.3 |
| Median Price | \$237,625 | -35.8 | 3.3 | 41.4 | 18.4 | 19.4 | -18.2 |
| Sale to List Price Ratio ${ }^{3}$ | 102.1 | 98.3 | 96.8 | 101.3 | 95.4 | 94.9 | 93.4 |
| Median Days on Market | 18.0 | 23.0 | 17.0 | 71.0 | 144.5 | 53.0 | 47.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 31 | -18.4 | 416.7 | 210.0 | 63.2 | 210.0 | 342.9 |
| Dollar Volume | \$15,258,588 | 5.2 | 1,157.9 | 443.8 | 229.8 | 557.3 | 845.7 |
| New Listings | 48 | 14.3 | 45.5 | 140.0 | 50.0 | 2.1 | 6.7 |
| Active Listings ${ }^{4}$ | 13 | -20.9 | -26.4 | 26.2 | -55.5 | -76.5 | -70.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 64.6 | 90.5 | 18.2 | 50.0 | 59.4 | 21.3 | 15.6 |
| Months of Inventory ${ }^{6}$ | 1.7 | 1.8 | 12.0 | 4.2 | 6.3 | 22.6 | 25.7 |
| Average Price | \$492,213 | 28.9 | 143.5 | 75.4 | 102.2 | 112.0 | 113.6 |
| Median Price | \$445,000 | 12.9 | 125.3 | 37.7 | 71.5 | 100.5 | 56.1 |
| Sale to List Price Ratio ${ }^{7}$ | 100.3 | 99.0 | 96.8 | 95.9 | 96.8 | 93.6 | 94.5 |
| Median Days on Market | 14.0 | 21.5 | 19.0 | 54.5 | 79.0 | 58.5 | 50.0 |

[^69]Sales Activity (April only)
New Listings (April only)


MLS® HPI Apartment Benchmark Price and Average Price


Sales Activity (April Year-to-date)


[^70]| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | $\begin{aligned} & 3 \text { months } \\ & \text { ago } \end{aligned}$ | 6 months ago | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$655,300 | 3.6 | 11.0 | 22.3 | 21.6 | 106.1 | 140.2 |
| Single Family | \$689,000 | 3.9 | 12.0 | 23.9 | 24.3 | 112.7 | 149.8 |
| One Storey | \$707,600 | 6.6 | 12.3 | 29.9 | 30.5 | 116.5 | 151.4 |
| Two Storey | \$649,200 | 0.3 | 11.4 | 15.7 | 16.1 | 106.9 | 147.1 |
| Apartment | \$464,100 | 2.2 | 6.4 | 13.3 | 25.5 | 74.3 | 90.4 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



Làkelands
ESTATE ASSOCIATION

Rentiors:


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

## Single Family 合甪

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

1 Storey 合

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1243 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 29184 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey余

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |$|$| Full Bathrooms | Attached, Single |
| :--- | :---: |
| Garage Description |  |

Apartment ${ }^{\text {T }}$

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 2 |
| Age Category | 16 to 30 |
| Attached Specification | Row |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1040 |
| Half Bathrooms | 0 |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 7 |
| Type Of Foundation | Poured concrete |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |


| Actual | April 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 9 | -18.2 | 200.0 | 12.5 | -50.0 | 12.5 | -18.2 |
| Dollar Volume | \$9,973,750 | -37.0 | 1,552.0 | 102.2 | -2.8 | 233.9 | 120.9 |
| New Listings | 22 | -26.7 | 120.0 | 100.0 | -18.5 | -47.6 | -12.0 |
| Active Listings | 22 | -62.1 | -65.6 | -56.0 | -71.1 | -82.8 | -83.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 40.9 | 36.7 | 30.0 | 72.7 | 66.7 | 19.0 | 44.0 |
| Months of Inventory ${ }^{\text {2 }}$ | 2.4 | 5.3 | 21.3 | 6.3 | 4.2 | 16.0 | 11.9 |
| Average Price | \$1,108,194 | -23.1 | 450.7 | 79.8 | 94.5 | 196.8 | 170.0 |
| Median Price | \$977,000 | -17.2 | 404.3 | 97.4 | 83.3 | 185.3 | 153.8 |
| Sale to List Price Ratio ${ }^{3}$ | 100.7 | 121.9 | 91.1 | 97.6 | 100.7 | 96.2 | 96.0 |
| Median Days on Market | 9.0 | 8.0 | 25.0 | 15.5 | 13.5 | 29.5 | 31.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 26 | -36.6 | 116.7 | 62.5 | -36.6 | -25.7 | 13.0 |
| Dollar Volume | \$23,427,164 | -51.2 | 246.8 | 159.5 | 15.2 | 56.6 | 184.7 |
| New Listings | 39 | -54.1 | -27.8 | -20.4 | -54.1 | -63.9 | -61.8 |
| Active Listings ${ }^{4}$ | 17 | -51.8 | -69.1 | -66.0 | -72.5 | -82.5 | -83.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 66.7 | 48.2 | 22.2 | 32.7 | 48.2 | 32.4 | 22.5 |
| Months of Inventory ${ }^{6}$ | 2.6 | 3.4 | 18.1 | 12.3 | 6.0 | 10.9 | 17.3 |
| Average Price | \$901,045 | -23.1 | 60.1 | 59.7 | 81.7 | 110.9 | 151.8 |
| Median Price | \$669,000 | -36.6 | 85.8 | 37.2 | 52.0 | 96.8 | 96.8 |
| Sale to List Price Ratio ${ }^{7}$ | 100.4 | 111.5 | 95.1 | 99.6 | 97.6 | 95.1 | 94.2 |
| Median Days on Market | 29.0 | 8.0 | 51.5 | 15.5 | 21.0 | 55.0 | 44.0 |

[^71]Sales Activity (April only)



Active Listings (April only)
 Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^72]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{6}$ | -45.5 | 500.0 | 20.0 | -60.0 | 20.0 | -33.3 |
| Dollar Volume | $\mathbf{\$ 7 , 5 0 8 , 7 5 0}$ | -52.6 | $24,929.2$ | 104.8 | -18.9 | 244.4 | 80.3 |
| New Listings | $\mathbf{1 3}$ | -35.0 | 116.7 | 85.7 | -43.5 | -65.8 | -35.0 |
| Active Listings | $\mathbf{1 6}$ | -66.7 | -69.8 | -64.4 | -76.5 | -86.0 | -85.5 |
| Sales to New Listings Ratio ${ }^{\mathbf{1}}$ | $\mathbf{4 6 . 2}$ | 55.0 | 16.7 | 71.4 | 65.2 | 13.2 | 45.0 |
| Months of Inventory ${ }^{2}$ | $\mathbf{2 . 7}$ | 4.4 | 53.0 | 9.0 | 4.5 | 22.8 | 12.2 |
| Average Price | $\mathbf{\$ 1 , 2 5 1 , 4 5 8}$ | -13.1 | $4,071.5$ | 70.6 | 102.7 | 187.0 | 170.5 |
| Median Price | $\mathbf{\$ 1 , 4 3 1 , 8 7 5}$ | 21.3 | $4,672.9$ | 134.7 | 146.9 | 297.7 | 271.9 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{9 4 . 9}$ | 121.9 | 85.7 | 96.9 | 101.0 | 96.1 | 97.3 |
| Median Days on Market | $\mathbf{2 2 . 0}$ | 8.0 | 165.0 | 33.0 | 16.0 | 24.0 | 51.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 20 | -42.9 | 233.3 | 122.2 | -35.5 | -13.0 | 25.0 |
| Dollar Volume | \$18,461,264 | -56.6 | 312.8 | 221.5 | 5.0 | 52.9 | 174.7 |
| New Listings | 26 | -61.2 | -36.6 | -29.7 | -64.4 | -72.3 | -69.4 |
| Active Listings ${ }^{4}$ | 14 | -55.7 | -69.8 | -69.7 | -74.8 | -83.5 | -83.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 76.9 | 52.2 | 14.6 | 24.3 | 42.5 | 24.5 | 18.8 |
| Months of Inventory ${ }^{6}$ | 2.7 | 3.5 | 29.8 | 19.8 | 6.9 | 14.3 | 20.6 |
| Average Price | \$923,063 | -24.0 | 23.8 | 44.7 | 62.7 | 75.9 | 119.7 |
| Median Price | \$401,000 | -65.9 | -46.0 | -25.7 | -27.1 | 12.2 | 9.1 |
| Sale to List Price Ratio ${ }^{7}$ | 93.5 | 111.3 | 93.5 | 99.5 | 97.7 | 95.4 | 95.4 |
| Median Days on Market | 100.5 | 9.0 | 123.5 | 33.0 | 22.0 | 29.0 | 45.5 |

[^73]Sales Activity (April only)



New Listings (April only)


## Average Price and Median Price



Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^74]
## MLS® Non-Waterfront Market Activity

| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 3 | - | 50.0 | 0.0 | 0.0 | 0.0 | 50.0 |
| Dollar Volume | \$2,465,000 | - | 329.6 | 94.9 | 147.5 | 205.5 | 602.3 |
| New Listings | 9 | -10.0 | 125.0 | 125.0 | 125.0 | 125.0 | 80.0 |
| Active Listings | 6 | -40.0 | -45.5 | 20.0 | -25.0 | -57.1 | -71.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 33.3 | - | 50.0 | 75.0 | 75.0 | 75.0 | 40.0 |
| Months of Inventory ${ }^{2}$ | 2.0 | - | 5.5 | 1.7 | 2.7 | 4.7 | 10.5 |
| Average Price | \$821,667 | - | 186.4 | 94.9 | 147.5 | 205.5 | 368.2 |
| Median Price | \$850,000 | - | 196.3 | 88.9 | 208.0 | 198.2 | 384.3 |
| Sale to List Price Ratio ${ }^{3}$ | 112.2 | - | 93.9 | 98.8 | 99.3 | 96.3 | 89.8 |
| Median Days on Market | 7.0 | - | 21.0 | 11.0 | 4.0 | 78.0 | 23.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 6 | 0.0 | 0.0 | -14.3 | -40.0 | -50.0 | -14.3 |
| Dollar Volume | \$4,965,900 | -10.5 | 117.6 | 51.2 | 80.9 | 72.1 | 229.4 |
| New Listings | 13 | -27.8 | 0.0 | 8.3 | 8.3 | -7.1 | -23.5 |
| Active Listings ${ }^{4}$ | 3 | -23.5 | -65.8 | -31.6 | -56.7 | -76.4 | -80.9 |
| Sales to New Listings Ratio ${ }^{5}$ | 46.2 | 33.3 | 46.2 | 58.3 | 83.3 | 85.7 | 41.2 |
| Months of Inventory ${ }^{6}$ | 2.2 | 2.8 | 6.3 | 2.7 | 3.0 | 4.6 | 9.7 |
| Average Price | \$827,650 | -10.5 | 117.6 | 76.4 | 201.5 | 244.2 | 284.3 |
| Median Price | \$744,000 | -10.5 | 136.6 | 65.3 | 220.0 | 229.2 | 389.5 |
| Sale to List Price Ratio ${ }^{7}$ | 123.3 | 112.8 | 96.7 | 99.8 | 97.5 | 94.5 | 91.3 |
| Median Days on Market | 9.0 | 6.0 | 21.0 | 12.0 | 16.5 | 88.5 | 29.0 |

[^75]ESTATE ASSOCIATION

Sales Activity (April only)


Active Listings (April only)



New Listings (April only)


Months of Inventory (April only)


## Average Price and Median Price



ESTATE ASSOCIATION

LAKE OF BAYS<br>MLS® Non-Waterfront Market<br>Activity

Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^76]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 9 | -18.2 | 350.0 | 28.6 | -47.1 | 28.6 | -10.0 |
| Dollar Volume | \$9,973,750 | -37.0 | 1,638.4 | 104.9 | 8.0 | 293.1 | 136.6 |
| New Listings | 22 | -15.4 | 120.0 | 120.0 | -4.3 | -40.5 | 10.0 |
| Active Listings | 21 | -56.3 | -51.2 | -51.2 | -60.4 | -78.8 | -80.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 40.9 | 42.3 | 20.0 | 70.0 | 73.9 | 18.9 | 50.0 |
| Months of Inventory ${ }^{2}$ | 2.3 | 4.4 | 21.5 | 6.1 | 3.1 | 14.1 | 10.6 |
| Average Price | \$1,108,194 | -23.1 | 286.3 | 59.4 | 103.9 | 205.8 | 162.9 |
| Median Price | \$977,000 | -17.2 | 240.6 | 80.9 | 95.4 | 187.4 | 153.8 |
| Sale to List Price Ratio ${ }^{3}$ | 100.7 | 121.9 | 93.9 | 97.7 | 101.2 | 96.4 | 95.6 |
| Median Days on Market | 9.0 | 8.0 | 21.0 | 12.0 | 15.0 | 26.0 | 41.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 23 | -28.1 | 109.1 | 53.3 | -42.5 | -20.7 | 9.5 |
| Dollar Volume | \$22,783,264 | -51.0 | 238.8 | 154.2 | 18.0 | 86.2 | 192.2 |
| New Listings | 37 | -51.9 | -2.6 | -14.0 | -46.4 | -55.4 | -54.3 |
| Active Listings ${ }^{4}$ | 16 | -42.1 | -57.5 | -61.5 | -65.0 | -78.4 | -81.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 62.2 | 41.6 | 28.9 | 34.9 | 58.0 | 34.9 | 25.9 |
| Months of Inventory ${ }^{6}$ | 2.7 | 3.3 | 13.3 | 10.7 | 4.4 | 9.9 | 15.9 |
| Average Price | \$990,577 | -31.8 | 62.0 | 65.8 | 105.2 | 134.8 | 166.8 |
| Median Price | \$850,000 | -28.6 | 123.7 | 66.7 | 96.5 | 150.0 | 142.9 |
| Sale to List Price Ratio ${ }^{7}$ | 100.9 | 117.5 | 95.9 | 99.8 | 97.7 | 94.7 | 94.9 |
| Median Days on Market | 26.0 | 7.0 | 25.0 | 13.0 | 21.5 | 78.0 | 44.0 |

[^77]

MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | 3 months | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$1,136,900 | -1.0 | 16.7 | 22.2 | 19.2 | 118.5 | 162.0 |
| Single Family | \$1,136,900 | -1.0 | 16.7 | 22.2 | 19.2 | 118.5 | 162.0 |
| One Storey | \$1,146,200 | 2.4 | 21.9 | 28.0 | 22.6 | 117.0 | 161.7 |
| Two Storey | \$1,071,300 | -4.5 | 11.5 | 16.4 | 14.8 | 118.8 | 156.8 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



LAKE OF BAYS
MLS® HPI Benchmark Descriptions


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 4 1 1}$ |
| Half Bathrooms | 0 |
| Number of <br> Fireplaces | 9 |
| Total Number Of <br> Rooms | Concrete blocs |
| Type Of Foundation | Private |
| Wastewater <br> Disposal | Waterfront |
| Waterfront |  |

## Single Family 合浻

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 4 1 1}$ |
| Half Bathrooms | $\mathbf{5 1 8 3 6}$ |
| Lot Size | $\mathbf{0}$ |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Detached |
| Type Of Foundation | Private |
| Type of Property | Waterfront |
| Wastewater <br> Disposal | Waterfront |

1 Storey 合

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |

2 Storey余

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 7 5 8}$ |
| Half Bathrooms | Forced air |
| Heating | $\mathbf{6 2 9 3 1}$ |
| Lot Size | 0 |
| Number of <br> Fireplaces | $\mathbf{1 0}$ |
| Total Number Of <br> Rooms | Concrete blocs |
| Type Of Foundation | Detached |
| Type of Property | Private |
| Wastewater <br> Disposal | Waterfront  |


| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 11 | -35.3 | 83.3 | 22.2 | -45.0 | -38.9 | -21.4 |
| Dollar Volume | \$9,309,900 | -13.8 | 192.1 | 166.8 | 37.4 | 46.6 | 131.9 |
| New Listings | 18 | -21.7 | 100.0 | -18.2 | -14.3 | -45.5 | -67.9 |
| Active Listings | 14 | 16.7 | -67.4 | -72.5 | -61.1 | -85.9 | -91.1 |
| Sales to New Listings Ratio ${ }^{1}$ | 61.1 | 73.9 | 66.7 | 40.9 | 95.2 | 54.5 | 25.0 |
| Months of Inventory ${ }^{2}$ | 1.3 | 0.7 | 7.2 | 5.7 | 1.8 | 5.5 | 11.2 |
| Average Price | \$846,355 | 33.2 | 59.3 | 118.3 | 149.8 | 139.9 | 195.1 |
| Median Price | \$670,000 | 26.7 | 46.8 | 97.1 | 105.0 | 154.3 | 173.5 |
| Sale to List Price Ratio ${ }^{3}$ | 110.6 | 112.1 | 96.3 | 99.1 | 98.3 | 94.7 | 94.7 |
| Median Days on Market | 9.0 | 9.0 | 26.5 | 24.0 | 25.5 | 53.5 | 52.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 50 | -19.4 | 194.1 | 47.1 | -5.7 | 8.7 | 19.0 |
| Dollar Volume | \$41,247,358 | 4.6 | 384.2 | 268.7 | 146.9 | 184.9 | 286.9 |
| New Listings | 62 | -36.1 | 14.8 | -4.6 | -12.7 | -47.5 | -66.1 |
| Active Listings ${ }^{4}$ | 9 | -36.4 | -73.3 | -78.0 | -72.2 | -88.6 | -91.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 80.6 | 63.9 | 31.5 | 52.3 | 74.6 | 39.0 | 23.0 |
| Months of Inventory ${ }^{6}$ | 0.7 | 0.9 | 7.7 | 4.7 | 2.4 | 6.7 | 9.7 |
| Average Price | \$824,947 | 29.7 | 64.6 | 150.7 | 161.7 | 162.1 | 225.0 |
| Median Price | \$639,500 | -2.1 | 31.0 | 103.7 | 116.8 | 180.5 | 197.4 |
| Sale to List Price Ratio ${ }^{7}$ | 123.4 | 113.3 | 97.5 | 97.8 | 97.5 | 93.7 | 94.7 |
| Median Days on Market | 9.0 | 8.0 | 34.0 | 56.5 | 24.0 | 26.5 | 40.5 |

[^78]Sales Activity (April only)



Active Listings (April only)


Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^79]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 3 | -62.5 | -40.0 | -40.0 | -72.7 | -70.0 | -57.1 |
| Dollar Volume | \$4,734,900 | -26.6 | 71.4 | 110.6 | -2.1 | 7.9 | 76.6 |
| New Listings | 11 | 22.2 | 83.3 | -15.4 | 22.2 | -50.0 | -69.4 |
| Active Listings | 9 | 80.0 | -65.4 | -72.7 | -52.6 | -85.7 | -90.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 27.3 | 88.9 | 83.3 | 38.5 | 122.2 | 45.5 | 19.4 |
| Months of Inventory ${ }^{2}$ | 3.0 | 0.6 | 5.2 | 6.6 | 1.7 | 6.3 | 14.1 |
| Average Price | \$1,578,300 | 95.6 | 185.7 | 251.0 | 258.9 | 259.7 | 312.2 |
| Median Price | \$1,199,900 | 49.7 | 145.9 | 175.2 | 200.0 | 224.5 | 266.9 |
| Sale to List Price Ratio ${ }^{3}$ | 112.6 | 115.6 | 96.6 | 100.6 | 97.2 | 96.3 | 94.8 |
| Median Days on Market | 7.0 | 11.0 | 19.0 | 13.0 | 28.0 | 38.5 | 64.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {s }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 13 | -59.4 | 30.0 | 44.4 | -45.8 | -31.6 | -7.1 |
| Dollar Volume | \$20,713,528 | -14.9 | 262.3 | 405.6 | 96.4 | 118.6 | 239.9 |
| New Listings | 23 | -32.4 | -25.8 | -34.3 | -32.4 | -68.1 | -77.9 |
| Active Listings ${ }^{4}$ | 4 | 44.4 | -78.1 | -82.3 | -75.2 | -89.5 | -92.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 56.5 | 94.1 | 32.3 | 25.7 | 70.6 | 26.4 | 13.5 |
| Months of Inventory ${ }^{6}$ | 1.3 | 0.4 | 7.9 | 10.9 | 2.9 | 8.7 | 15.6 |
| Average Price | \$1,593,348 | 109.4 | 178.7 | 250.1 | 262.6 | 219.5 | 266.0 |
| Median Price | \$1,600,000 | 114.8 | 192.2 | 267.0 | 291.7 | 350.7 | 318.3 |
| Sale to List Price Ratio ${ }^{7}$ | 120.3 | 118.7 | 98.4 | 100.2 | 96.6 | 95.9 | 94.7 |
| Median Days on Market | 7.0 | 8.0 | 14.5 | 15.0 | 21.0 | 24.0 | 46.0 |

[^80]

Sales Activity (April only)



New Listings (April only)



## Average Price and Median Price



Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^81]THE CANADIAN REAL

| Actual | April 2022 | Compared to ${ }^{8}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 8 | -11.1 | 700.0 | 100.0 | -11.1 | 0.0 | 14.3 |
| Dollar Volume | \$4,575,000 | 5.2 | 976.5 | 268.7 | 135.9 | 133.2 | 242.8 |
| New Listings | 7 | -50.0 | 133.3 | -22.2 | -41.7 | -36.4 | -65.0 |
| Active Listings | 5 | -28.6 | -70.6 | -72.2 | -70.6 | -86.1 | -91.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 114.3 | 64.3 | 33.3 | 44.4 | 75.0 | 72.7 | 35.0 |
| Months of Inventory ${ }^{2}$ | 0.6 | 0.8 | 17.0 | 4.5 | 1.9 | 4.5 | 8.3 |
| Average Price | \$571,875 | 18.3 | 34.6 | 84.3 | 165.4 | 133.2 | 199.9 |
| Median Price | \$590,000 | 28.3 | 38.8 | 90.3 | 162.2 | 181.0 | 218.9 |
| Sale to List Price Ratio ${ }^{3}$ | 109.8 | 108.9 | 94.7 | 97.2 | 99.6 | 92.7 | 94.7 |
| Median Days on Market | 10.0 | 7.0 | 35.0 | 55.5 | 24.0 | 85.0 | 46.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 37 | 23.3 | 428.6 | 48.0 | 27.6 | 37.0 | 32.1 |
| Dollar Volume | \$20,533,830 | 36.1 | 633.0 | 189.6 | 233.4 | 310.5 | 349.8 |
| New Listings | 39 | -38.1 | 69.6 | 30.0 | 5.4 | -15.2 | -50.6 |
| Active Listings ${ }^{4}$ | 6 | -48.8 | -57.7 | -63.9 | -60.7 | -84.4 | -88.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 94.9 | 47.6 | 30.4 | 83.3 | 78.4 | 58.7 | 35.4 |
| Months of Inventory ${ }^{6}$ | 0.6 | 1.4 | 7.4 | 2.4 | 1.9 | 5.2 | 6.7 |
| Average Price | \$554,968 | 10.4 | 38.7 | 95.6 | 161.3 | 199.5 | 240.4 |
| Median Price | \$525,000 | 11.1 | 38.2 | 68.3 | 123.4 | 191.7 | 238.7 |
| Sale to List Price Ratio ${ }^{7}$ | 124.5 | 107.7 | 96.3 | 97.0 | 98.3 | 92.2 | 94.7 |
| Median Days on Market | 9.0 | 10.0 | 35.0 | 68.0 | 27.0 | 41.0 | 37.0 |

[^82]$\rightarrow$ REALTORS.

Sales Activity (April only)


Average Price and Median Price


New Listings (April Year-to-date)


[^83]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{1 1}$ | -26.7 | 83.3 | 37.5 | -31.3 | -31.3 | -15.4 |
| Dollar Volume | $\$ 9,309,900$ | -9.4 | 192.1 | 228.4 | 51.6 | 83.3 | 157.5 |
| New Listings | $\mathbf{1 7}$ | -15.0 | 88.9 | -22.7 | 21.4 | -45.2 | -67.3 |
| Active Listings | $\mathbf{1 3}$ | 18.2 | -68.3 | -74.0 | -50.0 | -84.9 | -91.0 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{6 4 . 7}$ | 75.0 | 66.7 | 36.4 | 114.3 | 51.6 | 25.0 |
| Months of Inventory ${ }^{2}$ | $\mathbf{1 . 2}$ | 0.7 | 6.8 | 6.3 | 1.6 | 5.4 | 11.2 |
| Average Price | $\mathbf{\$ 8 4 6 , 3 5 5}$ | 23.5 | 59.3 | 138.8 | 120.6 | 166.6 | 204.3 |
| Median Price | $\mathbf{\$ 6 7 0 , 0 0 0}$ | 2.1 | 46.8 | 106.2 | 86.1 | 159.2 | 179.2 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 1 0 . 6}$ | 112.4 | 96.3 | 99.4 | 99.5 | 95.1 | 95.2 |
| Median Days on Market | $\mathbf{9 . 0}$ | 9.0 | 26.5 | 19.5 | 27.5 | 55.5 | 48.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 47 | -16.1 | 176.5 | 51.6 | 17.5 | 14.6 | 17.5 |
| Dollar Volume | \$40,127,358 | 7.3 | 371.0 | 288.5 | 176.7 | 210.5 | 292.2 |
| New Listings | 59 | -34.4 | 13.5 | -7.8 | 11.3 | -42.7 | -65.3 |
| Active Listings ${ }^{4}$ | 8 | -36.5 | -74.0 | -78.1 | -66.3 | -87.5 | -91.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 79.7 | 62.2 | 32.7 | 48.4 | 75.5 | 39.8 | 23.5 |
| Months of Inventory ${ }^{6}$ | 0.7 | 0.9 | 7.5 | 4.9 | 2.5 | 6.4 | 9.6 |
| Average Price | \$853,774 | 27.8 | 70.4 | 156.2 | 135.5 | 170.9 | 233.8 |
| Median Price | \$655,000 | -1.4 | 34.2 | 107.3 | 107.9 | 184.8 | 204.7 |
| Sale to List Price Ratio ${ }^{7}$ | 124.4 | 114.3 | 97.5 | 97.8 | 97.9 | 94.2 | 94.6 |
| Median Days on Market | 9.0 | 8.0 | 34.0 | 56.0 | 23.5 | 24.0 | 40.5 |

[^84]

MLS® HPI Single Family Benchmark Price and Average Price



[^85]| MLS ${ }^{\text {® }}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | $\begin{gathered} 3 \text { months } \\ \text { ago } \end{gathered}$ | $\begin{gathered} 6 \text { months } \\ \text { ago } \end{gathered}$ | $12 \text { months }$ ago | 3 years ago | 5 years ago |
| Composite | \$527,400 | 0.6 | 21.1 | 26.1 | 22.8 | 124.5 | 173.3 |
| Single Family | \$527,400 | 0.6 | 21.1 | 26.1 | 22.8 | 124.5 | 173.3 |
| One Storey | \$504,300 | 2.3 | 24.8 | 29.6 | 23.2 | 124.0 | 177.4 |
| Two Storey | \$589,300 | -4.1 | 11.8 | 16.9 | 22.1 | 127.3 | 164.5 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



## Single Family 合烱

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | $\mathbf{1 6}$ to $\mathbf{3 0}$ |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | $\mathbf{1 2 9 2}$ |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{0}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | Forced air |
| Half Bathrooms | 35284 |
| Heating | $\mathbf{0}$ |
| Lot Size | 9 |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Detached |
| Type Of Foundation | Private |
| Type of Property | Wastewater <br> Disposal |

1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1202 |
| Half Bathrooms | 0 |
| Lot Size | 34056 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey余

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | $\mathbf{3}$ |
| Age Category | $\mathbf{1 6}$ to $\mathbf{3 0}$ |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | $\mathbf{0}$ |
| Exterior Walls | 1659 |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | Forced air |
| Half Bathrooms | $\mathbf{4 3 2 0 2}$ |
| Heating | 0 |
| Lot Size | 10 |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Detached |
| Type Of Foundation | Private |
| Type of Property | Wastewater <br> Disposal |


| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 26 | -50.9 | 333.3 | 62.5 | -33.3 | 30.0 | 36.8 |
| Dollar Volume | \$52,687,500 | -0.7 | 307.5 | 229.8 | 31.3 | 446.3 | 194.1 |
| New Listings | 52 | -24.6 | 40.5 | -11.9 | -31.6 | -42.9 | -35.8 |
| Active Listings | 62 | 0.0 | -48.3 | -58.7 | -53.4 | -73.5 | -74.9 |
| Sales to New Listings Ratio ${ }^{1}$ | 50.0 | 76.8 | 16.2 | 27.1 | 51.3 | 22.0 | 23.5 |
| Months of Inventory ${ }^{\text {2 }}$ | 2.4 | 1.2 | 20.0 | 9.4 | 3.4 | 11.7 | 13.0 |
| Average Price | \$2,026,442 | 102.4 | -6.0 | 102.9 | 96.9 | 320.3 | 115.0 |
| Median Price | \$785,000 | 23.6 | -32.3 | -11.0 | 78.4 | 100.3 | -1.9 |
| Sale to List Price Ratio ${ }^{3}$ | 102.3 | 107.9 | 94.0 | 97.7 | 99.3 | 96.4 | 95.1 |
| Median Days on Market | 9.0 | 7.0 | 38.5 | 25.0 | 17.0 | 25.5 | 27.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 56 | -51.3 | 124.0 | 55.6 | -21.1 | 14.3 | 60.0 |
| Dollar Volume | \$99,886,790 | -24.3 | 229.6 | 198.7 | 66.6 | 277.9 | 284.3 |
| New Listings | 118 | -22.4 | -4.8 | -19.2 | -24.4 | -45.1 | -47.3 |
| Active Listings ${ }^{4}$ | 38 | -17.7 | -58.2 | -61.1 | -58.2 | -75.3 | -75.6 |
| Sales to New Listings Ratio ${ }^{5}$ | 47.5 | 75.7 | 20.2 | 24.7 | 45.5 | 22.8 | 15.6 |
| Months of Inventory ${ }^{6}$ | 2.7 | 1.6 | 14.6 | 10.9 | 5.2 | 12.6 | 17.9 |
| Average Price | \$1,783,693 | 55.4 | 47.1 | 92.0 | 111.2 | 230.7 | 140.2 |
| Median Price | \$963,500 | 41.7 | 44.9 | 76.4 | 126.7 | 141.5 | 70.5 |
| Sale to List Price Ratio ${ }^{7}$ | 102.7 | 108.3 | 94.3 | 98.7 | 98.1 | 95.2 | 94.7 |
| Median Days on Market | 11.5 | 8.0 | 33.0 | 35.5 | 23.0 | 32.0 | 29.0 |

[^86]Sales Activity (April only)


New Listings (April only)

MLS® HPI Composite Benchmark Price and Average Price

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Sales Activity (April Year-to-date)


New Listings (April Year-to-date)
${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 16 | -56.8 | 166.7 | 14.3 | -36.0 | 6.7 | 0.0 |
| Dollar Volume | \$44,006,500 | 0.9 | 240.3 | 191.0 | 20.1 | 424.3 | 154.8 |
| New Listings | 37 | -27.5 | 12.1 | -22.9 | -41.3 | -47.1 | -47.1 |
| Active Listings | 54 | 14.9 | -49.5 | -56.5 | -48.6 | -69.7 | -73.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 43.2 | 72.5 | 18.2 | 29.2 | 39.7 | 21.4 | 22.9 |
| Months of Inventory ${ }^{\text {2 }}$ | 3.4 | 1.3 | 17.8 | 8.9 | 4.2 | 11.9 | 12.5 |
| Average Price | \$2,750,406 | 133.4 | 27.6 | 154.6 | 87.6 | 391.6 | 154.8 |
| Median Price | \$1,425,000 | 61.7 | 22.8 | 30.4 | 52.4 | 235.3 | 71.2 |
| Sale to List Price Ratio ${ }^{3}$ | 100.0 | 106.4 | 94.0 | 97.5 | 98.3 | 96.1 | 94.9 |
| Median Days on Market | 17.5 | 8.0 | 38.5 | 24.5 | 11.0 | 24.0 | 28.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {s }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 35 | -56.8 | 94.4 | 20.7 | -16.7 | 6.1 | 29.6 |
| Dollar Volume | \$80,190,650 | -27.2 | 189.8 | 157.9 | 53.9 | 253.9 | 232.9 |
| New Listings | 87 | -17.9 | -17.1 | -23.0 | -23.7 | -46.0 | -53.2 |
| Active Listings ${ }^{4}$ | 33 | -6.4 | -60.3 | -60.9 | -50.9 | -70.4 | -73.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 40.2 | 76.4 | 17.1 | 25.7 | 36.8 | 20.5 | 14.5 |
| Months of Inventory ${ }^{6}$ | 3.7 | 1.7 | 18.3 | 11.6 | 6.4 | 13.4 | 18.0 |
| Average Price | \$2,291,161 | 68.6 | 49.1 | 113.7 | 84.6 | 233.6 | 156.8 |
| Median Price | \$1,665,000 | 89.0 | 37.8 | 132.9 | 140.0 | 217.1 | 147.0 |
| Sale to List Price Ratio ${ }^{7}$ | 100.8 | 106.0 | 92.8 | 99.0 | 97.9 | 95.0 | 94.2 |
| Median Days on Market | 16.0 | 10.0 | 43.0 | 41.0 | 14.5 | 32.0 | 27.0 |

[^87]Sales Activity (April only)



New Listings (April only)


Months of Inventory (April only)


## Average Price and Median Price



Sales Activity (April Year-to-date)



New Listings (April Year-to-date)


${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

ESTATE ASSOCIATION

MUSKOKA LAKES<br>MLS® Non-Waterfront Market<br>Activity

| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 10 | -37.5 | - | 400.0 | -28.6 | 100.0 | 233.3 |
| Dollar Volume | \$8,681,000 | -8.4 | - | 915.3 | 148.9 | 593.9 | 1,250.1 |
| New Listings | 15 | -16.7 | 275.0 | 36.4 | 15.4 | -28.6 | 36.4 |
| Active Listings | 8 | -46.7 | -38.5 | -69.2 | -71.4 | -85.7 | -83.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 66.7 | 88.9 | - | 18.2 | 107.7 | 23.8 | 27.3 |
| Months of Inventory ${ }^{2}$ | 0.8 | 0.9 | - | 13.0 | 2.0 | 11.2 | 15.7 |
| Average Price | \$868,100 | 46.6 | - | 103.1 | 248.4 | 247.0 | 305.0 |
| Median Price | \$743,750 | 21.3 | - | 74.0 | 200.5 | 261.0 | 199.3 |
| Sale to List Price Ratio ${ }^{3}$ | 106.0 | 111.2 | - | 98.7 | 101.2 | 97.1 | 96.3 |
| Median Days on Market | 7.0 | 6.5 | - | 31.0 | 32.0 | 28.0 | 19.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 21 | -38.2 | 200.0 | 200.0 | -27.6 | 31.3 | 162.5 |
| Dollar Volume | \$19,696,140 | -10.0 | 646.1 | 739.9 | 150.9 | 422.4 | 935.0 |
| New Listings | 31 | -32.6 | 63.2 | -6.1 | -26.2 | -42.6 | -18.4 |
| Active Listings ${ }^{4}$ | 6 | -52.2 | -38.9 | -62.1 | -77.8 | -87.6 | -84.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 67.7 | 73.9 | 36.8 | 21.2 | 69.0 | 29.6 | 21.1 |
| Months of Inventory ${ }^{6}$ | 1.0 | 1.4 | 5.1 | 8.3 | 3.4 | 11.1 | 17.5 |
| Average Price | \$937,911 | 45.7 | 148.7 | 180.0 | 246.4 | 298.1 | 294.3 |
| Median Price | \$775,000 | 29.1 | 96.2 | 123.0 | 210.0 | 294.4 | 217.9 |
| Sale to List Price Ratio ${ }^{7}$ | 105.8 | 113.8 | 98.3 | 97.6 | 98.3 | 95.6 | 96.4 |
| Median Days on Market | 8.0 | 6.0 | 17.0 | 19.0 | 66.0 | 33.0 | 41.5 |

[^88]MUSKOKA LAKES<br>MLS® Non-Waterfront Market Activity

New Listings (April only)


Average Price and Median Price


MUSKOKA LAKES<br>MLS® Non-Waterfront Market<br>Activity

Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^89]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2 2}$ | -45.0 | 340.0 | 57.1 | -43.6 | 29.4 | 22.2 |
| Dollar Volume | $\$ 52,351,000$ | 0.6 | 339.6 | 263.4 | 30.4 | 488.2 | 208.6 |
| New Listings | $\mathbf{4 9}$ | -12.5 | 44.1 | -14.0 | -25.8 | -38.0 | -31.9 |
| Active Listings | $\mathbf{4 1}$ | -10.9 | -58.2 | -66.9 | -63.1 | -78.5 | -80.8 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{4 4 . 9}$ | 71.4 | 14.7 | 24.6 | 59.1 | 21.5 | 25.0 |
| Months of Inventory ${ }^{2}$ | $\mathbf{1 . 9}$ | 1.2 | 19.6 | 8.9 | 2.8 | 11.2 | 11.9 |
| Average Price | $\mathbf{\$ 2 , 3 7 9 , 5 9 1}$ | 83.0 | -0.1 | 131.2 | 131.2 | 354.6 | 152.5 |
| Median Price | $\$ 1,126,000$ | 35.6 | -13.4 | 27.6 | 155.9 | 174.6 | 50.1 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 3 . 7}$ | 111.0 | 93.4 | 97.3 | 99.3 | 96.7 | 95.1 |
| Median Days on Market | $\mathbf{7 . 5}$ | 7.0 | 33.0 | 25.0 | 17.0 | 24.0 | 28.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 47 | -52.5 | 135.0 | 51.6 | -32.9 | 9.3 | 56.7 |
| Dollar Volume | \$97,613,290 | -24.7 | 238.8 | 209.5 | 63.8 | 302.6 | 313.2 |
| New Listings | 85 | -28.6 | -15.0 | -29.8 | -38.0 | -52.8 | -57.3 |
| Active Listings ${ }^{4}$ | 21 | -41.8 | -71.6 | -73.3 | -73.8 | -83.1 | -84.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 55.3 | 83.2 | 20.0 | 25.6 | 51.1 | 23.9 | 15.1 |
| Months of Inventory ${ }^{6}$ | 1.7 | 1.4 | 14.5 | 9.9 | 4.5 | 11.3 | 17.5 |
| Average Price | \$2,076,879 | 58.6 | 44.2 | 104.2 | 144.0 | 268.3 | 163.8 |
| Median Price | \$1,300,000 | 73.1 | 25.5 | 128.1 | 200.6 | 205.9 | 121.5 |
| Sale to List Price Ratio ${ }^{7}$ | 104.4 | 110.0 | 94.1 | 96.4 | 98.0 | 95.1 | 94.6 |
| Median Days on Market | 10.0 | 8.0 | 38.5 | 39.0 | 23.0 | 36.0 | 28.0 |

[^90]

MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^91]| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | $\begin{aligned} & 3 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 6 \text { months } \\ & \text { ago } \end{aligned}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$1,919,400 | 1.1 | 14.0 | 24.6 | 27.1 | 118.1 | 141.4 |
| Single Family | \$1,919,400 | 1.1 | 14.0 | 24.6 | 27.1 | 118.1 | 141.4 |
| One Storey | \$1,604,000 | 2.6 | 18.4 | 24.1 | 28.1 | 132.5 | 168.9 |
| Two Storey | \$2,168,900 | -1.3 | 6.3 | 26.3 | 23.7 | 93.8 | 102.4 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



ESTATE ASSOCIATION

## MUSKOKA LAKES <br> MLS® HPI Benchmark Descriptions



| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | 0 |
| Half Bathrooms | 0 |
| Number of <br> Fireplaces | 9 |
| Total Number Of <br> Rooms | Concrete blocs |
| Type Of Foundation | Private |
| Wastewater <br> Disposal | Waterfront |
| Waterfront |  |

## Single Family 合浻

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 2 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 5 4 7}$ |
| Half Bathrooms | $\mathbf{5 0 0 9 4}$ |
| Lot Size | $\mathbf{0}$ |
| Number of <br> Fireplaces | Concrete blocs |
| Total Number Of <br> Rooms | Detached |
| Type Of Foundation | Private |
| Type of Property | Waterfront |
| Wastewater <br> Disposal | Waterfront |

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1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1350 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Lot Size | 45302 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey㑒

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 4 |
| Age Category | 6 to 15 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 2032 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Lot Size | 58246 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |


|  |  | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 7 | -56.3 | 40.0 | -30.0 | -36.4 | -53.3 | -30.0 |
| Dollar Volume | \$4,018,500 | -57.1 | 100.4 | 93.8 | 57.5 | 19.1 | 101.9 |
| New Listings | 13 | -43.5 | 160.0 | -13.3 | -53.6 | -45.8 | -7.1 |
| Active Listings | 10 | -54.5 | -52.4 | -58.3 | -79.2 | -82.1 | -80.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 53.8 | 69.6 | 100.0 | 66.7 | 39.3 | 62.5 | 71.4 |
| Months of Inventory ${ }^{\text {2 }}$ | 1.4 | 1.4 | 4.2 | 2.4 | 4.4 | 3.7 | 5.1 |
| Average Price | \$574,071 | -2.0 | 43.2 | 176.8 | 147.4 | 155.2 | 188.4 |
| Median Price | \$580,000 | 13.1 | 81.3 | 159.5 | 152.2 | 139.2 | 195.2 |
| Sale to List Price Ratio ${ }^{3}$ | 116.9 | 107.9 | 103.1 | 93.6 | 96.0 | 96.0 | 94.8 |
| Median Days on Market | 9.0 | 11.5 | 12.0 | 26.0 | 59.0 | 110.0 | 69.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 24 | -41.5 | -4.0 | -14.3 | -17.2 | -4.0 | -29.4 |
| Dollar Volume | \$14,023,240 | -35.2 | 63.5 | 144.2 | 113.0 | 149.4 | 122.2 |
| New Listings | 30 | -45.5 | -18.9 | -26.8 | -52.4 | -50.0 | -50.8 |
| Active Listings ${ }^{4}$ | 8 | -54.5 | -59.5 | -61.5 | -80.1 | -84.8 | -84.5 |
| Sales to New Listings Ratio ${ }^{5}$ | 80.0 | 74.5 | 67.6 | 68.3 | 46.0 | 41.7 | 55.7 |
| Months of Inventory ${ }^{6}$ | 1.3 | 1.6 | 3.0 | 2.8 | 5.2 | 7.9 | 5.7 |
| Average Price | \$584,302 | 10.7 | 70.3 | 185.0 | 157.4 | 159.8 | 214.8 |
| Median Price | \$490,000 | 15.3 | 65.0 | 126.3 | 120.7 | 102.1 | 172.2 |
| Sale to List Price Ratio ${ }^{7}$ | 110.6 | 105.8 | 97.1 | 94.9 | 97.0 | 95.9 | 93.2 |
| Median Days on Market | 9.0 | 13.0 | 28.0 | 32.5 | 35.0 | 41.0 | 69.5 |

[^92]Sales Activity (April only)




MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)

${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 2 | 0.0 | 0.0 | 0.0 | 100.0 | - | 100.0 |
| Dollar Volume | \$1,480,000 | -43.2 | 32.1 | 227.4 | 543.5 | - | 942.3 |
| New Listings | 1 | -83.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Active Listings | 0 | -100.0 | -100.0 | -100.0 | -100.0 | -100.0 | - |
| Sales to New Listings Ratio ${ }^{1}$ | 200.0 | 33.3 | 200.0 | 200.0 | 100.0 | - | 100.0 |
| Months of Inventory ${ }^{\text {2 }}$ | 0.0 | 4.0 | 1.5 | 2.0 | 6.0 | - | - |
| Average Price | \$740,000 | -43.2 | 32.1 | 227.4 | 221.7 | - | 421.1 |
| Median Price | \$740,000 | -43.2 | 32.1 | 227.4 | 221.7 | - | 421.1 |
| Sale to List Price Ratio ${ }^{3}$ | 115.7 | 108.6 | 108.6 | 95.8 | 93.9 | - | 95.3 |
| Median Days on Market | 16.0 | 14.0 | 25.5 | 103.5 | 28.0 | - | 11.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 4 | -42.9 | 0.0 | 100.0 | 300.0 | - | 100.0 |
| Dollar Volume | \$3,585,000 | -45.7 | 65.6 | 693.1 | 1,458.7 | - | 1,107.1 |
| New Listings | 3 | -72.7 | -50.0 | -40.0 | -40.0 | 0.0 | 50.0 |
| Active Listings ${ }^{4}$ | 1 | -81.8 | -66.7 | -69.2 | -76.5 | -69.2 | 0.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 133.3 | 63.6 | 66.7 | 40.0 | 20.0 | - | 100.0 |
| Months of Inventory ${ }^{6}$ | 1.0 | 3.1 | 3.0 | 6.5 | 17.0 | - | 2.0 |
| Average Price | \$896,250 | -4.9 | 65.6 | 296.6 | 289.7 | - | 503.5 |
| Median Price | \$740,000 | -17.8 | 32.1 | 227.4 | 221.7 | - | 398.3 |
| Sale to List Price Ratio ${ }^{7}$ | 106.5 | 103.4 | 104.1 | 95.8 | 93.9 | - | 94.6 |
| Median Days on Market | 16.5 | 34.0 | 12.0 | 103.5 | 28.0 | - | 18.0 |

[^93]

## Average Price and Median Price



Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^94]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 5 | -64.3 | 66.7 | -37.5 | -50.0 | -66.7 | -44.4 |
| Dollar Volume | \$2,538,500 | -62.5 | 186.8 | 56.5 | 9.3 | -24.8 | 37.3 |
| New Listings | 12 | -29.4 | 200.0 | -14.3 | -55.6 | -47.8 | -7.7 |
| Active Listings | 10 | -28.6 | -44.4 | -50.0 | -76.2 | -80.4 | -80.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 41.7 | 82.4 | 75.0 | 57.1 | 37.0 | 65.2 | 69.2 |
| Months of Inventory ${ }^{2}$ | 2.0 | 1.0 | 6.0 | 2.5 | 4.2 | 3.4 | 5.7 |
| Average Price | \$507,700 | 5.0 | 72.1 | 150.4 | 118.6 | 125.7 | 147.2 |
| Median Price | \$505,000 | 2.9 | 74.1 | 126.0 | 116.3 | 108.2 | 148.8 |
| Sale to List Price Ratio ${ }^{3}$ | 117.4 | 107.8 | 99.4 | 93.1 | 96.2 | 96.0 | 94.8 |
| Median Days on Market | 9.0 | 11.5 | 12.0 | 18.0 | 83.0 | 110.0 | 71.0 |


| Year-to-date | April 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 20 | -41.2 | -4.8 | -23.1 | -28.6 | -20.0 | -37.5 |
| Dollar Volume | \$10,438,240 | -30.6 | 62.8 | 97.3 | 64.3 | 85.6 | 73.6 |
| New Listings | 27 | -38.6 | -12.9 | -25.0 | -53.4 | -52.6 | -54.2 |
| Active Listings ${ }^{4}$ | 7 | -34.1 | -53.2 | -55.4 | -78.4 | -84.2 | -85.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 74.1 | 77.3 | 67.7 | 72.2 | 48.3 | 43.9 | 54.2 |
| Months of Inventory ${ }^{6}$ | 1.5 | 1.3 | 3.0 | 2.5 | 4.8 | 7.4 | 6.0 |
| Average Price | \$521,912 | 18.0 | 70.9 | 156.5 | 130.0 | 132.1 | 177.7 |
| Median Price | \$465,500 | 12.4 | 60.5 | 115.0 | 113.0 | 92.0 | 155.8 |
| Sale to List Price Ratio ${ }^{7}$ | 111.4 | 106.3 | 95.8 | 94.8 | 97.1 | 95.9 | 93.1 |
| Median Days on Market | 9.0 | 11.5 | 31.0 | 28.0 | 46.5 | 41.0 | 72.0 |

[^95]$\rightarrow$ Realtores

Sales Activity (April only)

Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^96]| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 7 | -56.3 | 40.0 | -22.2 | -30.0 | -53.3 | -30.0 |
| Dollar Volume | \$4,018,500 | -57.1 | 100.4 | 117.8 | 75.3 | 19.1 | 101.9 |
| New Listings | 11 | -52.2 | 175.0 | 0.0 | -54.2 | -52.2 | 0.0 |
| Active Listings | 7 | -68.2 | -61.1 | -66.7 | -82.9 | -86.8 | -84.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 63.6 | 69.6 | 125.0 | 81.8 | 41.7 | 65.2 | 90.9 |
| Months of Inventory ${ }^{2}$ | 1.0 | 1.4 | 3.6 | 2.3 | 4.1 | 3.5 | 4.5 |
| Average Price | \$574,071 | -2.0 | 43.2 | 180.0 | 150.5 | 155.2 | 188.4 |
| Median Price | \$580,000 | 13.1 | 81.3 | 166.1 | 156.6 | 139.2 | 195.2 |
| Sale to List Price Ratio ${ }^{3}$ | 116.9 | 107.9 | 103.1 | 92.9 | 95.8 | 96.0 | 94.8 |
| Median Days on Market | 9.0 | 11.5 | 12.0 | 30.0 | 46.5 | 110.0 | 69.5 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 20 | -47.4 | -16.7 | -13.0 | -16.7 | -13.0 | -39.4 |
| Dollar Volume | \$12,068,240 | -41.0 | 47.0 | 151.2 | 121.5 | 139.5 | 96.0 |
| New Listings | 25 | -52.8 | -26.5 | -28.6 | -54.5 | -54.5 | -54.5 |
| Active Listings ${ }^{4}$ | 5 | -66.7 | -67.2 | -68.2 | -83.6 | -88.9 | -88.1 |
| Sales to New Listings Ratio ${ }^{5}$ | 80.0 | 71.7 | 70.6 | 65.7 | 43.6 | 41.8 | 60.0 |
| Months of Inventory ${ }^{6}$ | 1.1 | 1.7 | 2.7 | 2.9 | 5.3 | 8.2 | 5.4 |
| Average Price | \$603,412 | 12.0 | 76.4 | 188.9 | 165.8 | 175.4 | 223.3 |
| Median Price | \$542,500 | 20.6 | 84.8 | 148.9 | 140.0 | 127.9 | 201.4 |
| Sale to List Price Ratio ${ }^{7}$ | 112.4 | 106.3 | 97.1 | 94.5 | 96.7 | 95.9 | 93.2 |
| Median Days on Market | 8.5 | 12.5 | 29.5 | 30.0 | 46.5 | 67.0 | 68.0 |

[^97]Sales Activity (April only)



Active Listings (April only)
 Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^98]| Actual | April 2022 | Compared to * |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 0 | - | - | -100.0 | - | - | - |
| Dollar Volume | \$0 | - | - | -100.0 | - | - | - |
| New Listings | 1 | - | 0.0 | -75.0 | -66.7 | 0.0 | -50.0 |
| Active Listings | 1 | - | -66.7 | -66.7 | -66.7 | -50.0 | -80.0 |
| Sales to New Listings Ratio ${ }^{1}$ | 0.0 | - | - | 25.0 | - | - | - |
| Months of Inventory ${ }^{2}$ | 0.0 | - | - | 3.0 | - | - | - |
| Average Price | \$0 | - | - | -100.0 | - | - | - |
| Median Price | \$0 | - | - | -100.0 | - | - | - |
| Sale to List Price Ratio ${ }^{3}$ | 0.0 | - | - | 100.0 | - | - | - |
| Median Days on Market | 0.0 | - | - | 22.0 | - | - | - |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 4 | 300.0 | - | -20.0 | 33.3 | 300.0 | 300.0 |
| Dollar Volume | \$1,955,000 | 373.4 | - | 108.6 | 175.2 | 685.1 | 1,177.8 |
| New Listings | 3 | 200.0 | 50.0 | -50.0 | -40.0 | 0.0 | -40.0 |
| Active Listings ${ }^{4}$ | 2 | 66.7 | -4.8 | -44.4 | -16.7 | 33.3 | -58.3 |
| Sales to New Listings Ratio ${ }^{5}$ | 133.3 | 100.0 | - | 83.3 | 60.0 | 33.3 | 20.0 |
| Months of Inventory ${ }^{6}$ | 1.7 | 4.0 | - | 2.4 | 2.7 | 5.0 | 16.0 |
| Average Price | \$488,750 | 18.3 | - | 160.8 | 106.4 | 96.3 | 219.4 |
| Median Price | \$452,500 | 9.6 | - | 190.1 | 169.5 | 81.7 | 195.8 |
| Sale to List Price Ratio ${ }^{7}$ | 101.7 | 115.0 | - | 96.8 | 99.9 | 96.1 | 95.7 |
| Median Days on Market | 51.0 | 7.0 | - | 44.0 | 21.0 | 30.0 | 167.0 |

[^99]Sales Activity (April only)
New Listings (April only)

 Months of Inventory (April only)


MLS® HPI Apartment Benchmark Price and Average Price


Sales Activity (April Year-to-date)


New Listings (April Year-to-date)

[^100]| MLS ${ }^{\text {® }}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | $\begin{gathered} 3 \text { months } \\ \text { ago } \end{gathered}$ | $6 \text { months }$ ago | $\begin{aligned} & 12 \text { months } \\ & \text { ago } \end{aligned}$ | 3 years ago | 5 years ago |
| Composite | \$422,300 | 9.3 | 8.6 | 18.6 | 21.5 | 81.2 | 104.6 |
| Single Family | \$422,400 | 10.4 | 8.6 | 19.0 | 20.1 | 78.0 | 101.8 |
| One Storey | \$445,500 | 10.1 | 9.4 | 29.7 | 28.7 | 100.9 | 110.1 |
| Two Storey | \$363,000 | 10.5 | 7.8 | 10.8 | 13.6 | 63.4 | 89.8 |
| Apartment | \$388,000 | 3.4 | 8.4 | 15.6 | 30.4 | 103.7 | 123.2 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price



PARRY SOUND
MLS® HPI Benchmark Descriptions


| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | 0 |
| Half Bathrooms | 0 |
| Number of <br> Fireplaces | 9 |
| Total Number Of <br> Rooms | Basement, <br> Type Of Foundation <br> Concrete blocs |
| Wastewater <br> Disposal | Municipal sewers |

## Single Family 合浻

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1289 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 8712 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1137 |
| Half Bathrooms | 0 |
| Lot Size | 8712 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey㑒

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | 1 |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 4 5 4}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | 8712 |
| Lot Size | 0 |
| Number of <br> Fireplaces | 10 |
| Total Number Of <br> Rooms | Basement, <br> Type Of Foundation <br> Concrete blocs |
| Type of Property | Detached |
| Wastewater <br> Disposal | Municipal sewers |

## Apartment ${ }^{\text {m }}$

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 2 |
| Age Category | 31 to 50 |
| Attached <br> Specification | Row |
| Bedrooms | 2 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Masonry \& Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{9 7 6}$ |
| Half Bathrooms | Baseboards |
| Heating | Electricity |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | $\mathbf{7}$ |
| Total Number Of <br> Rooms | Poured concrete |
| Type Of Foundation | Municipal sewers |
| Wastewater <br> Disposal | Pre\| |


| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2 7}$ | -28.9 | 42.1 | -10.0 | -22.9 | -3.6 | -6.9 |
| Dollar Volume | $\$ 24,732,700$ | -29.6 | 165.3 | 53.0 | 26.9 | 145.9 | 222.3 |
| New Listings | $\mathbf{4 6}$ | -16.4 | 31.4 | -16.4 | 12.2 | -29.2 | -20.7 |
| Active Listings | $\mathbf{3 2}$ | -13.5 | -63.6 | -64.4 | -41.8 | -79.9 | -83.5 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{5 8 . 7}$ | 69.1 | 54.3 | 54.5 | 85.4 | 43.1 | 50.0 |
| Months of Inventory ${ }^{2}$ | $\mathbf{1 . 2}$ | 1.0 | 4.6 | 3.0 | 1.6 | 5.7 | 6.7 |
| Average Price | $\mathbf{\$ 9 1 6 , 0 2 6}$ | -1.0 | 86.7 | 70.0 | 64.5 | 155.1 | 246.1 |
| Median Price | $\mathbf{\$ 7 9 5 , 0 0 0}$ | -2.1 | 82.8 | 50.1 | 54.4 | 145.8 | 232.6 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 9 . 3}$ | 108.6 | 95.4 | 97.9 | 102.0 | 95.7 | 96.6 |
| Median Days on Market | $\mathbf{6 . 0}$ | 11.0 | 42.0 | 21.0 | 14.0 | 49.5 | 47.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 73 | -52.9 | 2.8 | 2.8 | -9.9 | 1.4 | -5.2 |
| Dollar Volume | \$75,743,800 | -42.3 | 115.1 | 101.4 | 95.8 | 222.4 | 219.9 |
| New Listings | 124 | -37.1 | -20.0 | -16.2 | 19.2 | -30.3 | -38.3 |
| Active Listings ${ }^{4}$ | 19 | -27.9 | -74.4 | -75.2 | -62.9 | -85.0 | -88.4 |
| Sales to New Listings Ratio ${ }^{5}$ | 58.9 | 78.7 | 45.8 | 48.0 | 77.9 | 40.4 | 38.3 |
| Months of Inventory ${ }^{6}$ | 1.0 | 0.7 | 4.1 | 4.3 | 2.5 | 6.9 | 8.4 |
| Average Price | \$1,037,586 | 22.4 | 109.2 | 95.9 | 117.2 | 218.0 | 237.4 |
| Median Price | \$951,000 | 26.8 | 106.7 | 92.5 | 138.4 | 222.8 | 272.9 |
| Sale to List Price Ratio ${ }^{7}$ | 109.3 | 108.1 | 96.7 | 97.4 | 100.1 | 96.2 | 96.8 |
| Median Days on Market | 8.0 | 8.0 | 33.0 | 22.0 | 17.0 | 52.5 | 55.0 |

[^101]

MLS® HPI Composite Benchmark Price and Average Price


Sales Activity (April Year-to-date)



New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^102]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{4}$ | -63.6 | 0.0 | -60.0 | -63.6 | -42.9 | -50.0 |
| Dollar Volume | $\$ 5,639,000$ | -57.4 | 205.7 | -14.8 | -28.4 | 103.5 | 126.7 |
| New Listings | $\mathbf{1 4}$ | -26.3 | 0.0 | -17.6 | 16.7 | -54.8 | -6.7 |
| Active Listings | $\mathbf{1 2}$ | -25.0 | -70.0 | -70.0 | -33.3 | -85.7 | -80.0 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{2 8 . 6}$ | 57.9 | 28.6 | 58.8 | 91.7 | 22.6 | 53.3 |
| Months of Inventory ${ }^{2}$ | $\mathbf{3 . 0}$ | 1.5 | 10.0 | 4.0 | 1.6 | 12.0 | 7.5 |
| Average Price | $\mathbf{\$ 1 , 4 0 9 , 7 5 0}$ | 17.2 | 205.7 | 112.9 | 96.9 | 256.1 | 353.5 |
| Median Price | $\mathbf{\$ 1 , 4 9 9 , 5 0 0}$ | 27.6 | 220.7 | 128.9 | 88.6 | 299.9 | 373.8 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 7 . 8}$ | 111.0 | 93.6 | 97.3 | 99.0 | 97.0 | 95.7 |
| Median Days on Market | $\mathbf{6 . 0}$ | 12.0 | 30.0 | 24.5 | 17.0 | 65.0 | 37.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 14 | -67.4 | -30.0 | -33.3 | -36.4 | -12.5 | -6.7 |
| Dollar Volume | \$16,219,000 | -63.0 | 45.8 | 22.9 | 23.3 | 145.8 | 164.8 |
| New Listings | 31 | -48.3 | -43.6 | -35.4 | -6.1 | -58.7 | -46.6 |
| Active Listings ${ }^{4}$ | 5 | -52.3 | -82.1 | -84.1 | -68.2 | -91.3 | -89.5 |
| Sales to New Listings Ratio ${ }^{5}$ | 45.2 | 71.7 | 36.4 | 43.8 | 66.7 | 21.3 | 25.9 |
| Months of Inventory ${ }^{6}$ | 1.5 | 1.0 | 5.9 | 6.3 | 3.0 | 15.0 | 13.3 |
| Average Price | \$1,158,500 | 13.6 | 108.4 | 84.4 | 93.8 | 180.9 | 183.7 |
| Median Price | \$1,040,000 | 5.2 | 110.5 | 73.3 | 88.9 | 176.2 | 158.4 |
| Sale to List Price Ratio ${ }^{7}$ | 109.3 | 110.2 | 96.3 | 96.4 | 98.3 | 97.5 | 96.4 |
| Median Days on Market | 6.0 | 12.0 | 26.0 | 27.0 | 26.0 | 54.0 | 47.0 |

[^103]Sales Activity (April only)



New Listings (April only)


Months of Inventory (April only)



## Average Price and Median Price



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Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^104]ESTATE ASSOCIATION

SEVERN<br>MLS® Non-Waterfront Market Activity

| Actual | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 23 | -14.8 | 53.3 | 15.0 | -4.2 | 9.5 | 9.5 |
| Dollar Volume | \$19,093,700 | -12.9 | 155.3 | 100.1 | 64.4 | 162.1 | 268.1 |
| New Listings | 32 | -11.1 | 52.4 | -15.8 | 10.3 | -5.9 | -25.6 |
| Active Listings | 20 | -4.8 | -58.3 | -60.0 | -45.9 | -73.3 | -85.1 |
| Sales to New Listings Ratio ${ }^{1}$ | 71.9 | 75.0 | 71.4 | 52.6 | 82.8 | 61.8 | 48.8 |
| Months of Inventory ${ }^{2}$ | 0.9 | 0.8 | 3.2 | 2.5 | 1.5 | 3.6 | 6.4 |
| Average Price | \$830,161 | 2.2 | 66.5 | 74.0 | 71.6 | 139.3 | 236.1 |
| Median Price | \$725,000 | 5.4 | 81.3 | 59.7 | 55.1 | 145.8 | 218.7 |
| Sale to List Price Ratio ${ }^{3}$ | 109.6 | 107.7 | 95.9 | 98.2 | 103.4 | 95.2 | 96.9 |
| Median Days on Market | 7.0 | 11.0 | 55.0 | 18.0 | 12.5 | 49.0 | 52.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 59 | -47.3 | 15.7 | 18.0 | 0.0 | 5.4 | -4.8 |
| Dollar Volume | \$59,524,800 | -32.0 | 147.1 | 143.9 | 133.1 | 252.3 | 239.0 |
| New Listings | 93 | -32.1 | -7.0 | -7.0 | 31.0 | -9.7 | -35.0 |
| Active Listings ${ }^{4}$ | 14 | -10.0 | -69.3 | -68.2 | -60.3 | -79.2 | -88.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 63.4 | 81.8 | 51.0 | 50.0 | 83.1 | 54.4 | 43.4 |
| Months of Inventory ${ }^{6}$ | 0.9 | 0.5 | 3.5 | 3.4 | 2.3 | 4.6 | 7.2 |
| Average Price | \$1,008,895 | 29.1 | 113.6 | 106.7 | 133.1 | 234.4 | 256.3 |
| Median Price | \$851,000 | 24.9 | 108.8 | 86.0 | 130.1 | 193.4 | 268.4 |
| Sale to List Price Ratio ${ }^{7}$ | 109.3 | 107.3 | 96.9 | 97.8 | 100.8 | 95.9 | 96.9 |
| Median Days on Market | 8.0 | 8.0 | 34.0 | 18.0 | 16.0 | 52.5 | 58.0 |

[^105]Sales Activity (April only)


Active Listings (April only)


New Listings (April only)


Months of Inventory (April only)


Average Price and Median Price


SEVERN<br>MLS® Non-Waterfront Market<br>Activity

Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^106]| Actual |  | Compared to $^{8}$ |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 2022 | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | $\mathbf{2 6}$ | -27.8 | 52.9 | -7.1 | -18.8 | 0.0 | 0.0 |
| Dollar Volume | $\$ 24,452,700$ | -28.4 | 168.7 | 53.9 | 31.1 | 146.5 | 236.5 |
| New Listings | $\mathbf{4 4}$ | -13.7 | 33.3 | -10.2 | 18.9 | -26.7 | -22.8 |
| Active Listings | $\mathbf{3 0}$ | -9.1 | -63.9 | -62.5 | -11.8 | -78.9 | -83.0 |
| Sales to New Listings Ratio ${ }^{1}$ | $\mathbf{5 9 . 1}$ | 70.6 | 51.5 | 57.1 | 86.5 | 43.3 | 45.6 |
| Months of Inventory ${ }^{2}$ | $\mathbf{1 . 2}$ | 0.9 | 4.9 | 2.9 | 1.1 | 5.5 | 6.8 |
| Average Price | $\mathbf{\$ 9 4 0 , 4 8 8}$ | -0.8 | 75.7 | 65.8 | 61.3 | 146.5 | 236.5 |
| Median Price | $\mathbf{\$ 8 0 5 , 0 0 0}$ | -4.2 | 72.2 | 41.2 | 53.2 | 135.8 | 186.2 |
| Sale to List Price Ratio ${ }^{\mathbf{3}}$ | $\mathbf{1 0 9 . 9}$ | 109.2 | 96.2 | 98.1 | 101.9 | 95.8 | 96.6 |
| Median Days on Market | $\mathbf{6 . 0}$ | 11.0 | 41.0 | 22.0 | 14.0 | 49.0 | 36.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 70 | -52.7 | 6.1 | 1.4 | -7.9 | 6.1 | 0.0 |
| Dollar Volume | \$74,103,900 | -42.0 | 116.3 | 98.5 | 96.9 | 222.2 | 228.3 |
| New Listings | 119 | -36.4 | -18.5 | -12.5 | 24.0 | -27.9 | -37.7 |
| Active Listings ${ }^{4}$ | 18 | -25.5 | -73.7 | -74.2 | -43.5 | -84.2 | -87.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 58.8 | 79.1 | 45.2 | 50.7 | 79.2 | 40.0 | 36.6 |
| Months of Inventory ${ }^{6}$ | 1.0 | 0.6 | 4.0 | 3.9 | 1.6 | 6.7 | 8.2 |
| Average Price | \$1,058,627 | 22.7 | 103.9 | 95.7 | 113.8 | 203.8 | 228.3 |
| Median Price | \$980,000 | 28.5 | 109.6 | 96.0 | 134.7 | 232.2 | 236.3 |
| Sale to List Price Ratio ${ }^{7}$ | 109.8 | 108.5 | 96.9 | 97.5 | 100.1 | 96.6 | 96.6 |
| Median Days on Market | 7.0 | 8.0 | 30.0 | 25.0 | 17.0 | 52.0 | 52.0 |

[^107]

MLS® HPI Single Family Benchmark Price and Average Price


Sales Activity (April Year-to-date)


[^108]| MLS ${ }^{\oplus}$ Home Price Index Benchmark Price |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | percentage change vs. |  |  |  |  |  |
| Benchmark Type: | April 2022 | 1 month ago | $\begin{gathered} 3 \text { months } \\ \text { ago } \end{gathered}$ | $6 \text { months }$ ago | $12 \text { months }$ ago | 3 years ago | 5 years ago |
| Composite | \$839,900 | 0.3 | 9.9 | 21.2 | 18.8 | 102.6 | 110.7 |
| Single Family | \$839,900 | 0.3 | 9.9 | 21.2 | 18.8 | 102.6 | 110.7 |
| One Storey | \$811,700 | 0.6 | 11.3 | 20.1 | 17.0 | 105.1 | 110.6 |
| Two Storey | \$930,000 | -0.6 | 6.7 | 24.2 | 23.3 | 98.2 | 110.7 |

## MLS ${ }^{\circledR}$ HPI Benchmark Price




| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | $\mathbf{3}$ |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal <br> waterworks |
| Full Bathrooms | $\mathbf{1}$ |
| Garage Description | Attached, Single <br> width |
| Gross Living Area <br> (Above Ground; in <br> sq. ft.) | $\mathbf{1 3 3 6}$ |
| Half Bathrooms | Forced air |
| Heating | Natural Gas |
| Heating Fuel | $\mathbf{0}$ |
| Number of <br> Fireplaces | 9 |
| Total Number Of <br> Rooms | Private |
| Type Of Foundation | Concrete blocs |
| Wastewater <br> Disposal | Por\| |

## Single Family 合㓏

| Features | Value |
| :--- | :---: |
| Above Ground <br> Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground <br> Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal |
| waterworks |  |$|$| Full Bathrooms |
| :--- |
| Garage Description |
| Attached, Single |
| Gross Lidth |
| (Above Ground; in Area |
| sq. ft.) |

1 Storey A

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1243 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 21209 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey㑒

| Features | Value |
| :---: | :---: |
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1756 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 23743 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |


| Actual | April 2022 | Compared to ${ }^{\text {s }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 3 | -57.1 | 50.0 | 0.0 | -25.0 | - | 0.0 |
| Dollar Volume | \$7,340,000 | 148.1 | 636.9 | 838.6 | 329.7 | - | 468.3 |
| New Listings | 5 | -28.6 | 66.7 | -37.5 | -28.6 | -37.5 | 0.0 |
| Active Listings | 8 | -61.9 | -85.2 | -72.4 | -79.5 | -78.9 | -70.4 |
| Sales to New Listings Ratio ${ }^{1}$ | 60.0 | 100.0 | 66.7 | 37.5 | 57.1 | - | 60.0 |
| Months of Inventory ${ }^{\text {2 }}$ | 2.7 | 3.0 | 27.0 | 9.7 | 9.8 | - | 9.0 |
| Average Price | \$2,446,667 | 478.9 | 391.3 | 838.6 | 473.0 | - | 468.3 |
| Median Price | \$1,510,000 | 263.9 | 203.2 | 595.9 | 242.8 | - | 292.2 |
| Sale to List Price Ratio ${ }^{3}$ | 122.2 | 101.9 | 94.5 | 97.2 | 93.0 | - | 98.1 |
| Median Days on Market | 12.0 | 404.0 | 192.5 | 27.0 | 125.5 | - | 57.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 7 | -63.2 | 133.3 | 16.7 | -30.0 | 600.0 | 75.0 |
| Dollar Volume | \$13,526,000 | -6.4 | 869.6 | 361.3 | 234.0 | 6,048.2 | 709.2 |
| New Listings | 13 | -38.1 | -63.9 | -45.8 | -58.1 | -56.7 | -45.8 |
| Active Listings ${ }^{4}$ | 5 | -81.3 | -89.2 | -79.3 | -86.6 | -81.6 | -76.0 |
| Sales to New Listings Ratio ${ }^{5}$ | 53.8 | 90.5 | 8.3 | 25.0 | 32.3 | 3.3 | 16.7 |
| Months of Inventory ${ }^{6}$ | 2.6 | 5.1 | 55.3 | 14.5 | 13.4 | 98.0 | 18.8 |
| Average Price | \$1,932,286 | 154.1 | 315.5 | 295.4 | 377.1 | 778.3 | 362.4 |
| Median Price | \$1,566,000 | 140.9 | 215.7 | 299.0 | 333.8 | 611.8 | 309.4 |
| Sale to List Price Ratio ${ }^{7}$ | 110.5 | 101.0 | 96.3 | 90.2 | 95.0 | 97.8 | 98.0 |
| Median Days on Market | 11.0 | 38.0 | 33.0 | 31.5 | 20.5 | 0.0 | 36.0 |

[^109]

Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^110]| Actual | April 2022 | Compared to ${ }^{\text {s }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 1 | -85.7 | -50.0 | -66.7 | -75.0 | - | -66.7 |
| Dollar Volume | \$5,200,000 | 75.8 | 422.1 | 565.0 | 204.4 | - | 302.6 |
| New Listings | 3 | -57.1 | 0.0 | -62.5 | -57.1 | -62.5 | 50.0 |
| Active Listings | 7 | -66.7 | -86.5 | -75.0 | -81.6 | -79.4 | -68.2 |
| Sales to New Listings Ratio ${ }^{1}$ | 33.3 | 100.0 | 66.7 | 37.5 | 57.1 | - | 150.0 |
| Months of Inventory ${ }^{\text {2 }}$ | 7.0 | 3.0 | 26.0 | 9.3 | 9.5 | - | 7.3 |
| Average Price | \$5,200,000 | 1,130.4 | 944.2 | 1,894.9 | 1,117.8 | - | 1,107.9 |
| Median Price | \$5,200,000 | 1,153.0 | 944.2 | 2,296.3 | 1,080.5 | - | 1,250.6 |
| Sale to List Price Ratio ${ }^{3}$ | 99.0 | 101.9 | 94.5 | 97.2 | 93.0 | - | 98.1 |
| Median Days on Market | 32.0 | 404.0 | 192.5 | 27.0 | 125.5 | - | 57.0 |


| Year-to-date | April 2022 | Compared to ${ }^{\text {8 }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 2021 | April 2020 | April 2019 | April 2017 | April 2015 | April 2012 |
| Sales Activity | 5 | -68.8 | 66.7 | -16.7 | -50.0 | - | 25.0 |
| Dollar Volume | \$11,386,000 | -4.7 | 716.2 | 288.3 | 181.1 | - | 581.2 |
| New Listings | 10 | -47.4 | -70.6 | -56.5 | -67.7 | -61.5 | -50.0 |
| Active Listings ${ }^{4}$ | 4 | -81.6 | -90.1 | -81.2 | -87.7 | -80.7 | -75.8 |
| Sales to New Listings Ratio ${ }^{5}$ | 50.0 | 84.2 | 8.8 | 26.1 | 32.3 | - | 20.0 |
| Months of Inventory ${ }^{6}$ | 3.2 | 5.4 | 53.7 | 14.2 | 13.0 | - | 16.5 |
| Average Price | \$2,277,200 | 204.9 | 389.7 | 366.0 | 462.3 | - | 444.9 |
| Median Price | \$1,900,000 | 222.6 | 283.1 | 384.1 | 426.3 | - | 396.7 |
| Sale to List Price Ratio ${ }^{7}$ | 101.2 | 102.1 | 96.3 | 90.2 | 95.0 | - | 98.0 |
| Median Days on Market | 8.0 | 30.5 | 33.0 | 31.5 | 20.5 | - | 36.0 |

[^111]Sales Activity (April only)


Months of Inventory (April only)


## Average Price and Median Price



Sales Activity (April Year-to-date)


Active Listings ${ }^{1}$ (April Year-to-date)


New Listings (April Year-to-date)


Months of Inventory ${ }^{2}$ (April Year-to-date)


[^112]
[^0]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^1]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^2]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^3]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^4]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^5]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^6]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^7]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^8]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^9]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^10]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^11]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^12]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^13]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^14]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^15]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^16]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^17]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^18]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^19]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^20]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^21]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^22]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
    ${ }^{4}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{5}$ Sum of sales from January to current month / sum of new listings from January to current month.
    ${ }^{6}$ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.
    ${ }^{7}$ Sale price / list price * 100; average for all homes sold so far this year.
    ${ }^{8}$ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

[^23]:    ${ }^{1}$ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.
    ${ }^{2}$ Average active listings January to the current month / average sales January to the current month.

[^24]:    ${ }^{1}$ Sales / new listings * 100; compared to levels from previous periods.
    ${ }^{2}$ Active listings at month end / monthly sales; compared to levels from previous periods.
    ${ }^{3}$ Sale price / list price * 100; average for all homes sold in the current month.
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